Table of Contents

State/Territory Name: Maryland

State Plan Amendment (SPA) #: 18-0011

This file contains the following documents in the order listed:

- 1) Approval Letter
- 2) CMS 179
- 3) Approved SPA Pages

DEPARTMENT OF HEALTH & HUMAN SERVICES Centers for Medicare & Medicaid Services 801 Market Street Suite. 9400 Philadelphia, Pennsylvania 19107-3134



Region III/Division of Medicaid and Children's Health Operations

SWIFT #092720184026

November 9, 2018

Dennis Schrader, Secretary Maryland Department of Health 201 West Preston Street Baltimore, Maryland 21201

Dear Mr. Schrader:

Enclosed is a copy of the approved State Plan Amendment (SPA), Transmittal Number 18-0011. The purpose of this SPA is to increase HCBS 1915(i) rates by three and a half percent as set by legislature.

The effective date for this amendment is July 1, 2018. The CMS 179 form and the Approved State Plan pages are attached.

If you have questions about this SPA, please contact Ms. Talbatha Myatt of my staff at 215-861-4259.

Sincerely,

/s/

for Francis McCullough Associate Regional Administrator

Enclosures

FOR REGIONAL O	FFICE USE ONLY
17. DATE RECEIVED: September 26, 2018	18. DATE APPROVED: November 8, 2018
PLAN APPROVED – ON	NE COPY ATTACHED
19. EFFECTIVE DATE OF APPROVED MATERIAL: July 1, 2018	20. SIGNATURE OF REGIONAL OFFICIAL:
21. TYPED NAME: Francis T. McCullough	22. TITLE: Associate Regional Administrator

Methods and Standards for Establishing Payment Rates

1.	Services Provided Under Section 1915(i) of the Social Security Act. For each optional service,
	describe the methods and standards used to set the associated payment rate. (Check each that applies, and
	describe methods and standards to set rates):

	HCBS Case Management									
	HCBS Homemaker									
	HCBS Home Health	Aide								
_	1100000									
	HCBS Personal Care	:								
	HCDC A L I/ D. H	1.1								
	HCBS Adult Day He									
	□ HCBS Habilitation									
	псвз навінаціон									
$\overline{\square}$	HCBS Respite Care									
	COMMUNITY-BA	SED RESPITE	CARE							
			CITTE							
		Community-based respite services are provided for a minimum of one hour and a								
		maximum of six hours per day, and may not be billed on the same day as out of home								
	respite. These are paid using a service unit of one hour.									
		Annual	%		Frin	ge				
		Amount or	FT		Benef	fits	Salary +			
	D :	Rate	E	Salary Cost	(30%	<u>(o)</u>	Fringe Cost			
	Respite Supervisor	\$ 50,000.00	0.10	\$ 5,000.00	\$ 1,500.0	0	\$ 6,500.00			
	Supervisor	\$	0.10	\$	1,500.0	<u> </u>	\$			
	Admin. Support	35,000.00	0.05	1,750.00		5.00	2,275.00			
			0.15	\$	\$	0	\$			
	Total		0.15	6,750.00	2,025.0	0	8,775.00			
	Other Costs (based	l on ETF)								
			nuare fo	ot per FTF)		\$	324.00			
				Rent (144 Square Feet @ \$15 per square foot per FTE) Cellular Phone, Internet & Communications (@\$110/month per						
	FTE)									
	FIE)			3 (W\$110/111011t		\$	198.00			
	Mileage (10,000 mi	les per year @ \$	50.555/n	nile)		\$ \$	198.00 5,550.00			
	Mileage (10,000 mileage) Insurance (general l	les per year @ \$	50.555/n	nile)		\$	5,550.00			
	Mileage (10,000 mi	les per year @ \$ iability, professi	50.555/n	nile)						

TN #: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July 1, 2018</u>

Supersedes TN #: <u>14-05</u>

Total cost for 1 FTE respite care worker	\$ 15,46	9.50
Hourly RateNot Including Respite Care Worker (Based on 1386 hours)	\$	11.16
Hourly Rate for Administration + Respite Care Worker + \$1 Youth		
Activity Fee	\$	25.16

Assumptions

68% billable time

Respite Care worker has caseload of 15

Hourly rate is added to hourly pay for respite care worker of \$13/hour

Additional \$1 youth activity fee per hour is added to total

Payment for Community Based Respite Care service as outlined per Attachment 3.1-i page 24-25 and is reimbursed at an hourly unit of service. Community Based Respite Care providers are defined per Attachment 3.1-i page 25-26.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

OUT OF HOME RESPITE CARE

Out of Home respite services are provided on an overnight basis for a minimum of 12 hours, and are reimbursed using a flat per diem rate. The service has a maximum of 24 units per year, subject to medical necessity criteria override. The service may not be billed on the same day as community-based respite.

Out-of-Home Respite	
Median per diem rate for 109 "preferred" programs	181.31
10% Administrative Charge	18.13
Total	199.44

The rate development is based on the Fiscal Year 2012 Maryland Interagency Rates Committee (IRC) rates for residential child care facilities and child placement agencies. The IRC is charged with developing and operating a rate process for residential child care and child placement agency programs that is fair, equitable and predictable, and is comprised of representatives from the Department of Budget and Management, Department of Health and Mental Hygiene Administration/Mental Hygiene Administration, Department of Human Resources/Social Services Administration, Department of Juvenile Services, Governor's Office for Children and the Maryland State Department of Education

(http://www.marylandpublicschools.org/MSDE/divisions/earlyinterv/IRC).

TN #: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July 1, 2018</u>

The IRC identifies programs as "preferred" or "non-preferred." For this rate development, only preferred provider rates were incorporated. Additionally, only the per diem rates for group homes, therapeutic group homes, and treatment foster care providers were included.

The fiscal model identified in the August 2006 Real Choice Systems Change Grants for Community Living: A Feasibility Study to Consider Respite Services for Children with Disabilities in Maryland prepared by The Hilltop Institute (formerly the Center for Health Program Development and Management) at UMBC included a 10% administrative cost for training, family support, outreach and provider recruitment that was specific to the youth at the highest levels of care. A similar finding of a need for additional administrative funds was identified by the Respite Care Committee under the Maryland Blueprint for Children's Mental Health Committee.

Payment for Out Of Home Respite Care service as outlined per Attachment 3.1-i page 24-25 and is reimbursed at a hourly unit of service. Out Of Home Respite Care providers are defined per Attachment 3.1-i page 25-26.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

For Individuals with Chronic Mental Illness, the following services:

- ☐ HCBS Day Treatment or Other Partial Hospitalization Services
- ☑ HCBS Psychosocial Rehabilitation

Intensive In-Home Services (IIHS) - EBP

	Annual	%		Fringe	
	Amount or	FT	Salary	Benefits	Salary +
Personnel	Rate	E	Cost	(25%)	Fringe Cost
					\$
Therapist	\$ 50,000	1	\$ 50,000	\$ 12,500	62,500.00
Supervisor/Clinical					\$
Lead	\$ 75,000	0.20	\$ 15,000	\$ 3,750	18,750.00
					\$
Clinical Director	\$ 100,000	0.09	\$ 9,000	\$ 2,250	11,250.00
Quality					
Assurance/Manageme					
nt Info. Systems					\$
Director	\$ 90,000	0.09	\$ 8,100	\$ 2,025	10,125.00
					\$
Admin. Assistant	\$ 35,000	0.25	\$ 8,750	\$ 2,188	10,937.50

TN #: 16-0007 Approval Date: November 8, 2018 Effective Date: July 1, 2018

Billing Support					
Specialist	\$ 35,000	0.05	\$ 1,750	\$ 438	\$ 2,187.50
Total		1.68	\$ 92,600	\$ 23,150	\$ 115,750

Other Costs	
Rent (\$15/sq ft, 144 sq ft per FTE)	\$ 3,628.80
Cellular Phone, Internet & Communications (@\$110/month per	
FTE)	\$ 2,217.60
Office supplies and maintenance (paper, postage, pens, printing,	
copier/fax) @ \$750 per FTE	\$ 1,260.00
Mileage (20,000 miles per year @ \$0.555/mile)	\$ 11,100.00
Management Information System @\$150 per FTE	\$ 252.00
Insurance (general liability, professional liability) @ \$1,000 per	
FTE	\$ 1,680.00
Indirect Cost (7% of salaries)	\$ 6,482.00
Total Cost for 1 FTE Therapist	\$ 142,370.40
Weekly rate (Total Cost/52 weeks/11 clients)	\$ 248.90

Assumptions:

Caseload of 11 clients Supervisor caseload of 5 therapists Maximum length of service is 16 weeks

Intensive In-Home Services (IIHS) providers may be reimbursed at a regular weekly rate of service. The approved IIHS providers will bill the Department of Health and Mental Hygiene directly for the services rendered. No more than one unit of service may be billed for services delivered at the same time by the same staff. Private and public IIHS providers will be reimbursed at the same rate.

The rate development adheres to the CMS-accepted methodology for cost-based rates, which includes salary, fringe benefits, indirect costs, and transportation costs based on an average of the mileage experience in current IIHS program. Cost estimates conform to our experience with programs similar to IIHS in Maryland, including the salaries paid.

An IIHS provider may bill for a week only if an IIHS activity occurred for the covered youth on at least one day of the billable week. A minimum of one (1) face-to-face contact is required per week. At least fifty percent (50%) of therapist's contacts with the youth and/or family must be face-to-face. A minimum of fifty percent (50%) of the therapist's time must be spent working outside the agency and in the youth's home or community, as documented in the case notes. An individual can only receive IIHS services from one provider at a time. Partial hospitalization/day treatment, mobile crisis response services (MCRS), and other family therapies cannot be charged at the same time. IIHS providers are expected to provide crisis response services for the youth on their caseload.

An evidence-based practice (EBP) is defined as a program, intervention or service that:

TN#: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July 1, 2018</u>

Attachment 4.19–B:

- 1. is recognized by DHMH as an EBP for youth;
 - a. are derived from rigorous, scientifically controlled research; and
 - b. can be applied in community settings with a defined clinical population;
- 2. has a consistent training and service delivery model;
- 3. utilizes a treatment manual; and
- 4. has demonstrated evidence that successful program implementation results in improved, measureable outcomes for recipients of the service intervention.

The rate for the IIHS-EBP (and, in particular, the caseload used) was based on Functional Family Therapy, an established EBP in Maryland. The rate is higher for those programs that are identified as an EBP, in keeping with the established practice of different reimbursement rates for an EBP versus non-EBP service (e.g., Mobile Treatment Services and Assertive Community Treatment).

The weekly rate for the IIHS-EBP program is based on the cost of a therapist with a maximum caseload of 11 and a maximum length of stay in the program of 16 weeks. The supervisor caseload is a ratio of 1:5. The rate includes other costs, including mileage costs (at least 50% of face-to-face contacts must be in the home or community, and the therapist must see the youth and family face-to-face at least once each week), rent, and communications costs.

Payment for Intensive In-Home service as outlined per Attachment 3.1-i page 15-16 and is reimbursed a weekly unit of service. Intensive In-Home providers are defined per Attachment 3.1-i page 16-19.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

INTENSIVE IN-HOME SERVICES (IIHS)--NON EBP

Personnel	Annual Amount or Rate	% FT E	Salary Cost	Fringe Benefit s (25%)	Salary + Fringe Cost
				\$	
Therapist	\$ 50,000	0.50	\$ 25,000	6,250	\$ 31,250.00
Supervisor/Clinical				\$	
Lead	\$ 75,000	0.20	\$ 15,000	3,750	\$ 18,750.00
In-Home Stabilizer	\$ 40,000	0.50	\$ 20,000	\$	\$ 25,000.00

TN #: _16-0007 Approval Date: November 8, 2018 Effective Date: July 1, 2018

				5,000	
	\$			\$	
Clinical Director	100,000	0.08	\$ 8,000	2,000	\$ 10,000.00
				\$	
Admin. Assistant	\$ 35,000	0.25	\$ 8,750	2,188	\$ 10,937.50
Billing Support					
Specialist	\$ 35,000	0.05	\$1,750	\$ 438	\$ 2,187.50
				\$19,62	
Total		1.58	\$ 78,500	5	\$ 98,125

Other Costs	
Rent (\$15/sq ft, 144 sq ft per FTE)	\$ 3,412.80
Cellular Phone, Internet & Communications (@\$110/month	
per FTE)	\$ 2,085.60
Office supplies & maintenance (paper, postage, pens, printing, copier/fax) @ \$750 per FTE	\$ 1,185.00
Mileage (20,000 miles per year @ \$0.555/mile)	\$ 11,100.00
Management Information System @\$150 per FTE	\$ 237.00
Insurance (general liability, professional liability) @\$1,000 per	
FTE	\$ 1,580.00
Indirect Cost (7% of salaries)	\$ 5,495.00
Total Cost FTE	\$ 123,220.40
Weekly rate (total cost/(52*12))	\$ 197.47

Assumptions:

Caseload of 12 clients

Supervisor caseload of 5 therapists

Youth may stay in for a year

Clients are supported by .5 FTE therapist, .5FTE in-home stabilizer, .2 supervisor/clin lead, and .08 clinical director

Intensive In-Home Services (IIHS) providers may be reimbursed at a regular weekly rate of service. The approved IIHS providers will bill the Department of Health and Mental Hygiene directly for the services rendered. No more than one unit of service may be billed for services delivered at the same time by the same staff. Private and public IIHS providers will be reimbursed at the same rate.

The rate development adheres to the CMS-accepted methodology for cost-based rates, which includes salary, fringe benefits, indirect costs, and transportation costs based on an average of the mileage experience in current IIHS program. Cost estimates conform to our experience with programs similar to IIHS in Maryland, including the salaries paid.

An IIHS provider may bill for a week only if an IIHS activity occurred for the covered youth on at least one day of the billable week. A minimum of one (1) face-

TN #: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July1, 2018</u>

to-face contact is required per week. At least fifty percent (50%) of therapist's contacts with the youth and/or family must be face-to-face. A minimum of fifty percent (50%) of the therapist's time must be spent working outside the agency and in the youth's home or community, as documented in the case notes. An individual can only receive IIHS services from one provider at a time. Partial hospitalization/day treatment, mobile crisis response services (MCRS), and other family therapies cannot be charged at the same time. IIHS providers are expected to provide crisis response services for the youth on their caseload.

The weekly rate for the IIHS program is based on the cost of a therapist (.5 FTE) and in-home stabilizer (.5 FTE) with a shared caseload of 1:12. An in-home stabilizer provides some of the face-to-face services. The supervisor caseload is a ratio of 1:5. The rate includes other costs, such as rent, communications (phone, internet), and mileage.

Payment for Intensive In-Home service as outlined per Attachment 3.1-i page 15-16 and is reimbursed a weekly unit of service. Intensive In-Home providers are defined per Attachment 3.1-i page 16-19.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

MOBILE CRISIS RESPONSE SERVICES

TN #: 16-0007 Approval Date: November 8, 2018 Effective Date: July 1, 2018

Crisis Responder Clinical Supervisor Crisis Stabilizer Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square Cellular Phone, Internet & Communication	Annual Amount or Rate \$ 50,000.00 \$ 65,000.00 \$ 35,000.00 \$ 35,000.00	0.17 0.25 0.17 0.06	\$ 10,833.33 \$ 8,750.00	Fringe Benefits (30%) \$ 11,250.00 \$ 3,250.00 \$ 2,625.00	\$ 14,08	Cost
Clinical Supervisor Crisis Stabilizer Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	Rate \$ 50,000.00 \$ 65,000.00 \$ 35,000.00 \$ 35,000.00	0.75 0.17 0.25 0.17 0.06	\$ 37,500.00 \$ 10,833.33 \$ 8,750.00	(30%) \$ 11,250.00 \$ 3,250.00 \$ 2,625.00	Fringe C \$ 48,75 \$ 14,08	Cost
Clinical Supervisor Crisis Stabilizer Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	\$ 50,000.00 \$ 65,000.00 \$ 35,000.00 \$ 35,000.00	0.75 0.17 0.25 0.17 0.06	\$ 37,500.00 \$ 10,833.33 \$ 8,750.00	\$ 11,250.00 \$ 3,250.00 \$ 2,625.00	\$ 48,75 \$ 14,08	
Clinical Supervisor Crisis Stabilizer Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	\$ 65,000.00 \$ 35,000.00 \$ 35,000.00	0.17 0.25 0.17 0.06	\$ 10,833.33 \$ 8,750.00	\$ 3,250.00 \$ 2,625.00	\$ 14,08	0.00
Crisis Stabilizer Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	\$ 35,000.00 \$ 35,000.00	0.25 0.17 0.06	\$ 8,750.00	\$ 2,625.00		
Administrative Support Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	\$ 35,000.00	0.17 0.06				3.33
Clinical Director Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	+,	0.06	\$ 5,833.33		\$ 11,37	5.00
Total Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square	\$100,000.00			\$ 1,750.00	\$ 7,58	3.33
Other Costs (based on FTE) Rent (144 Square Feet @ \$15 per square			\$ 6,250.00	\$ 1,875.00	\$ 8,12	5.00
Rent (144 Square Feet @ \$15 per square		1.40	\$ 69,166.67	\$ 20,750.00	\$ 89,91	6.6
Callular Dhone Internet 9 Communication	foot per FTE)				\$ 3,01	5.00
Celiulai Enone, internet & Communication	ns (@\$110/month	per FTE)			\$ 1,84	2.5
Mileage (10,000 miles per year @ \$0.555	/mile)				\$ 5,55	0.0
Insurance (general liability, professional liability,	ability) @\$1,000	per FTE			\$ 1,39	5.83
Indirect Cost (7% of salaries)					\$ 4,84	1.67
		Total cost for	1 FTE crisis responde	er/stabilizer	\$ 106,56	1.6
		Hourly rate	·		\$ 10	2.4
		30 minute rat	е		\$ 5	1.23
		15 minute rat	е		\$ 2	25.62
		Assessment	Rate: 3 hours		\$ 30	7.39
Assumptions:						
50% time billable, assuming non-face to f based on input from Milwaukee's Urgent 1			ation (e.g., crisis call, o	documentation,	etc) is billa	ble
Clinical supervisor oversees 6 crisis respo		1.000				

Mobile Crisis Response and Stabilization (MCRS) providers may be reimbursed at a 15 minute service interval. There is also a single assessment rate for the development of the initial crisis plan with the care coordinator and family at the beginning of services under the 1915(i) HCBS benefit. The approved MCRS providers will bill the Department of Health and Mental Hygiene directly for the services rendered. No more than one unit of service may be billed for services delivered at the same time by the same staff. Private and public MCRS providers will be reimbursed at the same rate.

The rate development adheres to the CMS-accepted methodology for cost-based rates, which includes salary, fringe benefits, indirect costs, and transportation costs based on an average of the mileage experience in similar non-office based programs. (Salaries are assumed based on the credentials for the personnel and the salaries paid to similar individuals in other programs.)

The design of MCRS was based in part on the Mobile Urgent Treatment Team (MUTT) in Milwaukee, which is a part of Wraparound Milwaukee. MUTT has identified that approximately 50% of a MUTT clinician's time is spent in face-to-face clinical care, with the remaining time spent in travel, documentation, and non-face to face activities. For every crisis responder that is employed, there needs to be a percentage of a clinical supervisor and a crisis stabilizer to ensure that the crisis calls are appropriately triaged and the necessary level of clinical expertise is available.

Payment for Mobile Crisis Response service as outlined per Attachment 3.1-i page 19 and is reimbursed per fifteen minute unit of service. Mobile Crisis Response providers are defined per Attachment 3.1-i page 21-22.

TN#: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July 1, 2018</u>

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EXPRESSIVE AND EXPERIENTIAL BEHAVIORAL SERVICES Proposed Rates

Expressive TherapiesIndividual, LMHP	45-50 minutes	\$68.41
Expressive TherapiesIndividual, LMHP	75-80 minutes	\$89.62
Expressive TherapiesIndividual, non LMHP	45-50 minutes	\$62.19
Expressive TherapiesIndividual, non LMHP	75-80 minutes	\$80.85
Expressive TherapiesGroup, LMHP	45-60 minutes	\$24.16
Expressive TherapiesGroup, LMHP	75-90 minutes	\$31.41
Expressive TherapiesGroup, non LMHP	45-60 minutes	\$27.20
Expressive TherapiesGroup, non LMHP	75-90 minutes	\$35.36

LMHP=Licensed Mental Health Practitioner

Rates from FY13 PMHS:	
45-50 minute rate for an individual clinician in the PMHS, FY 13	62.19
75-80 minute rate for C&A Prolonged Psychotherapy	80.85
45-60 minute rate for C&A group psychotherapy	27.2
Prolonged rate for C&A Group Psychotherapy	35.36

The approved expressive & experiential behavioral therapy providers will bill the Department of Health and Mental Hygiene directly for the services rendered. No more than one unit of service may be billed for services delivered at the same time by the same staff. Private and public expressive and experiential behavioral therapy providers will be reimbursed at the same rate.

Rate development: The following details the rate development for expressive and experiential behavioral therapy services. Expressive and Experiential Behavioral Therapy Services Providers must have a) A bachelor's or master's degree from an accredited college or university; and (b) Current registration in the applicable association. The applicable registrations and associations include the following:

- · Dance Therapist Registered or Academy of Dance Therapists Registered in The American Dance Therapy Association
- · Certified by The Equine Assisted Growth and Learning Association (EAGALA) to provide services under the EAGALA model or The North American Handica
- · Horticultural Therapist Registered by The American Horticultural Therapy Association
- · Music Therapist-Board Certified by the Board for Music Therapists, Inc in the American Association for Music Therapy, Inc.

TN #: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: July 1, 2018

· Registered Drama Therapist or Board Certified Trainer in the National Association for Drama Therapy

These associations, registrations and certifications were identified as having comprehensive standards, continuing education requirements, and examinations. As such, the rate for this service has been aligned with the Medicaid rate for individual practitioners (licensed certified social worker-clinical, nurse psychotherapist, licensed clinical professional counselor, licensed clinical marriage and family therapist, and certified registered nurse practitioner-psychiatric) for 45-50 minutes of individual therapy with a child or adolescent (\$62.19/hour). These rates were set by the State of Maryland at approximately 70% of the Medicare rate for individual therapy provided by practitioners of a similar skill level.

Expressive and experiential behavioral therapy service providers who are licensed mental health professionals (licensed certified social worker-clinical, nurse psychotherapist, licensed clinical professional counselor, licensed clinical marriage and family therapist, and certified registered nurse practitioner-psychiatric) are reimbursed for this service at a rate that is 10% greater than the standard rate for non-mental health licensed professionals providing the same service. A differential was selected based on the additional costs to providers to obtain and maintain their license and the cost of and time required to obtain continuing education credits.

In the 1915(c) PRTF Demonstration Waiver (RTC Waiver), it was difficult to 1) ascertain how many of the expressive and experiential behavioral service providers were also licensed mental health clinicians and 2) encourage licensed mental health clinicians who were already Public Mental Health System providers to enroll to provide the additional service (a necessary step in helping families and youth to identify the most appropriate provider to address their needs). As a result, the higher rate was developed to address both of these issues through a mechanism to encourage provider enrollment and more accurately track provider utilization. The group rates were set based on the C&A Group Psychotherapy Rates.

Payment for Expressive and Experiential Behavioral service as outlined per Attachment 3.1-i page 29-30 and is reimbursed either a 45-50 unit of service or a 75-80 unit of service. Expressive and Experiential Behavioral providers are defined per Attachment 3.1-i page 27-29.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

FAMILY PEER SUPPORT

TN#: 16-0007 Approval Date: November 8, 2018 Effective Date: July 1, 2018

		Annual	%		Fringe	Salary +
		Amount	FT	Salary	Benefits	Fringe
	Personnel	or Rate	E	Cost	(25%)	Cost
		\$				\$
Family	y Support Partner	36,000	1	\$ 36,000	\$ 9,000	45,000.00
Family	y Support Partner	\$				\$
Super	visor	58,500	0.10	\$ 5,850	\$ 1,463	7,312.50
Admir	nistrative	\$				\$
Assist	ant	35,000	0.25	\$ 8,750	\$ 2,188	10,937.50
Billing	g Support	\$				\$
Specia	alist	35,000	0.05	\$ 1,750	\$ 438	2,187.50
		\$				\$
Admir	nistrator	55,000	0.05	\$ 2,750	\$ 688	3,437.50
						\$
Total			1.45	\$ 55,100	\$ 13,775	68,875.00

Billable Time		
		Total work hours per year (8 hour day * 260
Family Support Partner	2080	days)
Family Support Partner		
Supervisor		
Administrative		Vacation, sick & holiday leave: 20 days@8
Assistant	160	hours per day
Billing Support		
Specialist	128	Training: 16 days @8hours per day
		Travel (not with client): 10 hours per week
Administrator	440	*44 weeks
Total	728	Total Non-Billable Time
	1352	Total Projected Billable Time
	0.35	% Non-Billable

Other Costs	
Rent (\$15/sq ft, 144 sq ft per FTEs)	\$ 3,132.00
Cellular Phone, Internet & Communications (@\$110/month	
per FTE)	\$ 1,914.00
Mileage (10,500 miles per year @ \$0.555/mile)	\$ 5,827.50
Office supplies & maintenance (printing, copier/fax, etc) @	
\$750 per FTE	\$ 1,088
Management Information System User Fees (@\$150/FTE)	\$ 218
Insurance (general liability, professional liability) @ \$1,000	
per FTE	\$ 1,450
Indirect Cost (7% of salaries)	\$ 3,857
Total Cost FTE	\$ 86,360.50

Hourly rate	\$ 63.88
30 minute rate	\$ 31.94
15 minute rate	\$ 15.97
15 minute telephonic/non-face-to-face rate	\$ 7.98

TN #: _16-0007 A Supersedes TN #: _14-05 Assumptions:

*Supervisor: FSP ratio is 1:10

The rate development adheres to the CMS-accepted methodology for cost-based rates, which includes salary, fringe benefits, indirect costs, and transportation costs based on an average of the mileage experience in current peer support programs. Cost estimates conform to our experience with peer support in Maryland.

The 15-minute rate was calculated as the cost for one family support partner for 12 months divided by 1,352 billable service hours. This was based on the amount of time that is spent traveling (without the family present), completing documentation, participating in training (including the Wraparound Practitioners Certificate Program), and leave time. Indirect costs were calculated at the standard 10% of salaries.

The telephonic rate is established at 50% of the regular rate.

Payment for Family Peer Support service as outlined per Attachment 3.1-i page 26-27 and is reimbursed a fifteen minute unit of service. Family Peer Support providers are defined per Attachment 3.1-i page 27-29.

The agency's fee schedule was set as of October 1, 2014. As of July 1, 2018 the agency's fee schedule rates increased by 3.5% and are effective for all 1915(i) services provided on or after that date. All rates are published on the agency's website at http://dhmh.maryland.gov/providerinfo. State developed fee schedule rates are the same for both governmental and private individual practitioners and the fee schedule and any annual/periodic adjustments to the fee schedule are published at the above website address.

☐ HCBS Clinic Services (whether or not furnished in a facility for CMI)

☑ Other Services (specify below)

CUSTOMIZED GOODS AND SERVICES

Customized Goods and Services are those used in support of the child and family's Plan of Care (POC) for a participant receiving care coordination from a Care Coordination Organization (CCO). All customized goods and services expenditures must be used to support the individualized POC for the child and family and are to be used for reasonable and necessary costs. Reasonable, defined as a cost that, in its nature and amount, does not exceed that which would be incurred by a prudent person under the circumstances prevailing at the time the decision was made to incur the cost. Necessary, defined as those that are likely to improve outcomes or remediate a particular and specified need identified in the POC. The CCO must have a written customized goods and services policy and procedures to ensure accountability and comply with requirements established by DHMH. The CCO shall submit requests for customized goods and services within the bounds of the program to the Department or its designee for approval and purchase.

TN #: 16-0007 Approval Date: November 8, 2018 Effective Date: July 1, 2018

Supersedes TN #: <u>14-05</u>

State: Maryland

Reimbursement for purchases under the Goods and Services benefit will require prior approval and be reviewed on a per request basis. Prior to reimbursement, it must be demonstrated that the purchaser received multiple quotes and paid a price that a prudent buyer would have paid. Claims under this benefit will be capped at \$2,000 per year per beneficiary. The state must adhere to CMS record keeping requirements (42 CFR §431.107) and providers must keep records of documented medical necessity for CGS

Unallowable costs include, but are not limited to the following: Unallowable costs for customized goods and services include, but are not limited to the following:

- (1) Alcoholic beverages;
- (2) Bad debts;
- (3) Contributions and donations;
- (4) Defense and prosecution of criminal and civil proceedings, claims, appeals, and patent infringement;
- (5) Entertainment costs
- (6) Incentive compensation to employees;
- (7) Personal use by employees of organization-furnished automobiles, including transportation to and from work;
- (8) Fines and penalties;
- (9) Goods or services for personal use;
- (10) Interest on borrowed capital/lines of credit;
- (11) Costs of organized fundraising;
- (12) Costs of investment counsel/management;
- (13) Lobbying; or
- (14) Renovation/remodeling and capital projects

Customized Goods and Services should be used as the funding source of last resort for those costs that cannot be covered by any other source and that are vital to the implementation of the POC.

Payment for Customized Goods and Services as outlined per Attachment 3.1-i page 31 and is reimbursed for approved purchases. Customized Goods and Services providers are defined per Attachment 3.1-i page 32-36.

TN #: <u>16-0007</u> Approval Date: <u>November 8, 2018</u> Effective Date: <u>July 1, 2018</u>