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**State/Territory Name: ME**

**State Plan Amendment (SPA) #: 14-0018**

This file contains the following documents in the order listed:

- 1) Approval Letter
- 2) CMS 179 Form/Summary Form (with 179-like data)
- 3) Approved SPA Pages

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
Centers for Medicare & Medicaid Services  
7500 Security Boulevard, Mail Stop S2-26-12  
Baltimore, MD 21244-1850



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**Financial Management Group**

**MAY 12 2015**

Mary C. Mayhew, Commissioner  
Department of Health and Human Services  
State of Maine  
221 State Street  
11 State House Station  
Augusta, ME 04333-0011

RE: Maine 14-018

Dear Ms. Mayhew:

We have reviewed the proposed amendment to Attachment 4.19-D of your Medicaid state plan submitted under transmittal number (TN) 14-018. Effective July 1, 2014, this amendment establishes a new base rate and makes comprehensive changes to the reimbursement methodology for nursing facility services.

We conducted our review of your submittal according to the statutory requirements at sections 1902(a)(2), 1902(a)(13), 1902(a)(30), and 1903(a) of the Social Security Act and the implementing Federal regulations at 42 CFR 447. We are pleased to inform you that Medicaid State plan amendment 14-018 is approved effective July 1, 2014. We are enclosing the CMS-179 and the amended plan pages.

If you have any questions, please call Novena James-Hailey at (617) 565-1291.

Sincerely,

Timothy Hill  
Director

<b>TRANSMITTAL AND NOTICE OF APPROVAL OF STATE PLAN MATERIAL</b>	1. TRANSMITTAL NUMBER: 14-018	2. STATE Maine
	3. PROGRAM IDENTIFICATION: TITLE XIX OF THE SOCIAL SECURITY ACT (MEDICAID)	
FOR: HEALTH CARE FINANCING ADMINISTRATION	4. PROPOSED EFFECTIVE DATE 07/01/2014	
TO: REGIONAL ADMINISTRATOR Centers for Medicare and Medicaid Services Department of Health and Human Services		

5. TYPE OF PLAN MATERIAL (Check One):

NEW STATE PLAN       AMENDMENT TO BE CONSIDERED AS NEW PLAN       AMENDMENT

COMPLETE BLOCKS 6 THRU 10 IF THIS IS AN AMENDMENT (Separate Transmittal for each amendment)

6. FEDERAL STATUTE/REGULATION CITATION: 42 CFR 447.250; 42 CFR 412.525	7. FEDERAL BUDGET IMPACT: AN ADDITIONAL COST OF a. \$ 2,608,916.36 for FFY 2014 b. <del>\$15,744,992.45</del> for FFY 2015 <b>15,737,424</b>
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8. PAGE NUMBER OF THE PLAN SECTION OR ATTACHMENT:  Attachment 4.19-D pages i-iv; 1-70	9. PAGE NUMBER OF THE SUPERSEDED PLAN SECTION OR ATTACHMENT (If Applicable):  Attachment 4.19-D pages i-iv; 1-70
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10. SUBJECT OF AMENDMENT:  
Nursing Facility Services Reimbursement

11. GOVERNOR'S REVIEW (Check One):

GOVERNOR'S OFFICE REPORTED NO COMMENT       OTHER, AS SPECIFIED:  
 COMMENTS OF GOVERNOR'S OFFICE ENCLOSED      Commissioner, Dept. of Health and Human Services  
 NO REPLY RECEIVED WITHIN 45 DAYS OF SUBMITTAL

12. SIGNATURE OF STATE AGENCY OFFICIAL:  13. TYPED NAME: Mary C. Mayhew 14. TITLE: Commissioner, Department of Health and Human Services 15. DATE SUBMITTED: September 30, 2014	16. RETURN TO:  Stefanie Nadeau Director, Office of MaineCare Services #11 State House Station 242 State Street Augusta, Maine 04333-0011
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FOR REGIONAL OFFICE USE ONLY	
17. DATE RECEIVED	18. DATE APPROVED: <b>MAY 19 2015</b>
19. EFFECTIVE DATE OF APPROVED MATERIAL: <b>JUL 01 2014</b>	20. SIGNATURE OF REGIONAL OFFICIAL:
21. TYPED NAME: <b>Kristin Law</b>	22. TITLE: <b>Deputy Director FMC</b>
23. REMARKS: <b>Pen and ink change in box 7 per State's request</b>	

**STATE PLAN UNDER TITLE XIX OF THE SOCIAL SECURITY ACT**

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Page 1

**Nursing Facility Services Detailed Description of Reimbursement**

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**1. GENERAL PROVISIONS**

**1.1. PURPOSE**

The purpose of these principles is to comply with Section 1902 (a) (13) (A) of the Social Security Act and the Rules and Regulations published there under (42 CFR Part 447), namely: to provide for payment of nursing care facility services (provided under the MaineCare Program in accordance with Title XIX of the Social Security Act) through the use of rates which are reasonable and adequate to meet the costs which must be incurred by efficiently and economically operated facilities in order to provide care and services in conformity with applicable State and Federal laws, regulations, and quality and safety standards. These principles incorporate the requirements concerning nursing home reform provisions set forth by the Omnibus Budget and Reconciliation Act of 1987 (OBRA '87). Accordingly, these rates take into account the costs of services required to attain or maintain the highest practicable physical, mental, and psychosocial well-being of each MaineCare resident.

**1.2. AUTHORITY**

The Authority of the Department of Health and Human Services to accept and administer any funds which may be available from private, local, State or Federal sources for the provision of the services set forth in the Principles of Reimbursement is established in Title 22 of the Maine revised Statutes Annotated, Section 10 and 12. The regulations themselves are issued pursuant to authority granted to the Department of Health and Human Services by Title 22 of the Maine Revised Statutes Annotated Section 42(1).

**1.3. GENERAL DESCRIPTION OF THE RATE SETTING SYSTEM**

A prospective case mix payment system for nursing facilities is established by these rules in which the payment rate for services is set in advance of the actual provision of those services. The rate is established in a two-step process. In the first step, a facility's base year cost report is reviewed to extract those costs that are allowable costs. A facility's costs may fall into an allowable cost category, but be determined unallowable because they exceed certain limitations. Once allowable costs have been determined and separated into three components - direct, routine and fixed costs, the second step is accomplished in which the costs which must be incurred by an efficiently and economically operated facility are identified.

**1.4. DEFINITIONS**

**Department** as used throughout these principles is the State of Maine Department of Health and Human Services.

**State Licensing and Federal Certification** as used throughout these principles are the "Regulations Governing the Licensing and Functioning of Nursing Facilities" and the Federal Certification requirements for nursing care facilities that are in effect at the time the cost is incurred

**Accrual Method of Accounting** means that revenue is reported in the period when it is earned, regardless of when it is collected, and expenses are reported in the period in which they are incurred, regardless of when they are paid.

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**AICPA** is the American Institute of Certified Public Accountants.

**Allowable Costs** are costs that MaineCare will reimburse under these Principles of Reimbursement and that are below the caps (upper limits).

**Ancillary Services** are Medical items or services identifiable to a specific resident furnished at the direction of a physician and for which charges are customarily made in addition to the per diem charge.

**Base Year** is a fiscal period for which the allowable costs are the basis for the case mix prospective rate. The base year will be the fiscal year of each nursing facility ending in calendar year 2011, and change every two years to the preceding three (3) year's audited cost report if available. If the audited cost report is not available, the Department will use the as filed report.

**Base Year Cost** shall be the costs as shown on the cost report for based year as audited by the Department. If the audit has not been completed, then as filed cost may be used in lieu of the audited cost report.

**Capital Asset** is defined as services, equipment, supplies or purchases which have a value of \$500 or greater.

**Case Mix Weight** is a relative evaluation of the nursing resources used in the care of a given class of residents.

**Cash Method of Accounting** means that revenues are recognized only when cash is received and expenditures for expense and asset items are not recorded until cash is disbursed for them.

**Centers for Medicare and Medicaid Services (CMS)** is the agency within the U.S. Department of Health and Human Services (HHS) responsible for developing and implementing policies governing the Medicare and Medicaid programs.

**Common Ownership** exists when an individual possesses significant ownership or equity in the provider and the institution or organization serving the provider.

**Compensation** means total benefit provided for the administration and policy-planning services rendered to the provider. It includes:

- (a) Fees, salaries, wages, payroll taxes, fringe benefits, contributions to deferred compensation plan, and other increments paid to or for the benefit of, those providing the administration and policy-planning services;
- (b) The cost of services provided by the provider to, or for the benefit of, those providing the administration and policy planning services, including, but not limited to food, lodging, and the use of the provider's vehicles.

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**Consumer Price Index (CPI)** is the CPI published by the U.S. Department of Labor.

**Control** exists where an individual or an organization has the power, directly or indirectly, to significantly influence or direct the actions or policies of an organization or institution.

**Cost Finding** is the process of segregating costs by cost centers and allocating indirect cost to determine the cost of services provided.

**Days of Care** are the total number of days of care provided whether or not payment is received and the number of any other days for which payment is made. (Note: Bed held days and discharge days are included only if payment is received for these days.)

**Direct Care Base Rate** is the facility specific direct care cost per day as determined from the base year.

**Direct Costs** are costs that are directly identifiable with a specific activity, service or product of the program.

**Discrete Costing** is the specific costing methodology that calculates the costs associated with new additions/renovations of nursing facilities. None of the historical basis of costs from the original building are allocated to the addition/renovation.

**Donated Asset** is an asset acquired without making any payment in the form of cash, property or services.

**DRI** is Data Resources Institute Incorporated national forecasts of hospital, nursing home, and home health agency market baskets as published by McGraw- Hill.

**Experience Modifier** is the rating number given to nursing facilities based on worker's compensation claims submitted for the previous three years. The lower the rating number, the better the worker's compensation claims ratio.

**Fair Market Value** is the price that the asset would bring by bona fide bargaining between well-informed buyers and sellers at the date of acquisition. Usually the fair market price will be the price at which bona fide sales have been communicated for assets of like type, quality, and quantity in a particular market at the time of acquisition.

**Fixed Cost Component** shall be determined based upon actual allowable costs incurred by an economically and efficiently operated facility.

**Free Standing Facility** is a facility that is not hospital-affiliated.

**Front Line Employees** are defined as all employees who work in the facility, except the administrator and contract labor.

**Fringe Benefits** include payroll taxes, qualified retirement plan contributions, group health, dental, and life insurance, cafeteria plans and flexible spending plans.

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**Generally Accepted Accounting Principles (GAAP)** are accounting principles approved by the American Institute of Certified Public Accountants, those accounting principles with substantial authoritative support. In order of authority the following documents are considered GAAP: (1) FASB standards and Interpretations, (2) APB Opinions and Interpretations, (3) CAP Accounting Research Bulletins, (4) AICPA Statements of Position, (5) AICPA Industry Accounting and Auditing Guides, (6) FASB technical Bulletins, (7) FASB Concepts statements, (8) AICPA Issues Papers and Practice Bulletins, and other pronouncements of the AICPA or FASB.

**Historical Cost** is the cost incurred by the present owner in acquiring the asset. The historical cost shall not exceed the lower of:

- (a) current reproduction cost adjusted for straight-line depreciation over the life of the asset to the time of the purchase;
- (b) fair market value at the time of the purchase;
- (c) the allowable historical cost of the first owner of record on or after July 18, 1984.

In computing the historical cost the four categories of assets will be evaluated, Land, Building, Equipment and Motor Vehicles. Each category will be evaluated based on the methods listed above.

**Hospital-affiliated Nursing Facility** is a nursing facility that is a distinct part of a hospital provider, located within the same building as the hospital unit or licensed as a hospital facility, or has ambulatory care services and nursing facility beds located within the same building or whose nursing facility beds were previously part of a hospital and relocated prior to January 1, 2005.

**Land** (non-depreciable) includes the land owned and used in provider operations. Included in the cost of the land are costs of such items as off-site sewer and water lines, public utility charges necessary to service the land, governmental assessments for street paving and sewers, the cost of permanent roadways and grading of a non-depreciable nature, the cost of curbs and sidewalks whose replacement is not the responsibility of the provider and other land expenditures of a non-depreciable nature.

**Land Improvements** (depreciable) include paving, tunnels, underpasses, on-site sewer and water lines, parking lots, shrubbery, fences, walls, etc. (if replacement is the responsibility of the provider).

**MaineCare Utilization** means, for nursing facilities, a fraction (expressed as a percentage), the numerator of which is the nursing facility's number of MaineCare days attributable to MaineCare patients whose claims were reimbursed for those days, and the denominator of which is the total number of the nursing facility's days of care for that period.

**Leasehold Improvements** include betterments and additions made by the lessee to the leased property. Such improvements become the property of the lessor after the expiration of the lease.

**MDS** is the Minimum Data Set currently specified by the Centers for Medicare and Medicaid Services for use by Nursing Facilities.

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**Necessary and Proper Costs** are for services and items that are essential to provide appropriate resident care and activities at an efficient and economically operated facility. They are costs for services and items that are commonly provided and are commonly accepted as essential for the type of facility in question.

**Net Book Value** of an asset is the depreciable basis used under the program by the asset's last participation owner less the depreciation recognized under the program.

**Nursing Facility** is a nursing home facility licensed and certified for participation in the MaineCare Program by the State of Maine.

**Owners** include any individual or organization with 10% equity interest in the provider's operation and any members of such individual's family or his or her spouse's family. Owners also include all partners and all stockholders in the provider's operation and all partners and stockholders or organizations that have an equity interest in the provider's operation.

**OBRA Assessment** (defined effective 8/1/10) is the assessment defined by CMS as a schedule of assessments performed for a nursing facility resident at admission, quarterly, and annually, whenever the resident experiences a significant change in status, and whenever the facility identifies a significant error in a prior assessment. This assessment is the active assessment instrument used for evaluating members during their stay in a nursing facility. Reimbursement is based on these assessment outcomes. With the exception of the admission assessment, the active OBRA assessment sets the payment from the Assessment Reference Date (ARD) until the day before the ARD on the next required OBRA assessment. The admission assessment sets payment from the admission date until the next required OBRA assessment.

**Per Diem Rate** is the total allowable costs divided by days of care. The prospective per diem rate, as described by days of care for MaineCare members, will determine reimbursement.

**Policy Planning Function** includes the policy-making, planning and decision-making activities necessary for the general and long-term management of the affairs of the facility, including, but not limited to the following:

- (a) the financial management of the facility;
- (b) the establishment of personnel policies;
- (c) the planning of resident admission policies;
- (d) the planning of expansion and financing thereof.

**Prospective Case-Mix Reimbursement System** is a method of paying health care providers rates that are established in advance. These rates take into account the fact that some residents are more costly to care for than others.

**Publicly Owned Nursing Facility** must be owned and operated by the state, city, town, or other local government entity and be receiving funding from that public entity for the purposes of operating and providing nursing facility services to the residents of the facility.

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**Reasonable Costs** are those services and items for which a prudent and cost-conscious buyer would pay and which are essential for resident care and activities at the facility. If any of a provider's costs are determined to exceed by a significant amount, those that a prudent and cost-conscious buyer would have paid, those costs of the provider will be considered unreasonable in the absence of a showing by the provider that those costs were unavoidable.

**Related to Provider** means that the provider to a significant extent is associated or affiliated by common ownership with or has control of or is controlled by the organization furnishing the services, facilities, and supplies.

**Stand Alone Nursing Facility** is a facility that is not physically located within a hospital.

**State Assistance** as used in throughout these principles is the amount of funds appropriated by the legislature in a specific State fiscal year for the purpose of assisting in the reimbursement of publicly owned nursing facilities for services provided to their residents.

**Straight-line Method** is a method of depreciation whereby the cost or other basis (e.g., fair market value in the case of a donated asset) of an asset, less its estimated salvage value, if any, is determined first. This amount is then distributed in equal amounts over the period of the estimated useful life of the asset.

**Total Allowable Inflated Direct Care Cost Per Day** (defined effective 8/1/10) is the facility base year direct care costs divided by the days of care, adjusted for case mix and wages and held to the direct care upper limit and inflated based on Section 91 of these Principles.

**Total Resident Census** is the total number of residents residing in a nursing facility during the facility's fiscal year.

**2. REQUIREMENTS FOR PARTICIPATION IN MAINECARE PROGRAM**

2.1. Nursing facilities must satisfy all of the following prerequisites in order to be reimbursed for care provided to MaineCare recipients:

- 2.1.1 be licensed and certified by the Maine Department of Health and Human Services, pursuant to Title 22, Section 1811 and 42 CFR, Part 442, Subpart C, and
- 2.1.2 have a Provider Supplier Agreement with the Department of Health and Human Services, as required by 42 CFR, Part 442, Subpart B.

2.2. MaineCare payments shall not be made to any facility that fails to meet all the requirements of Subsection 2.1.

**3. RESPONSIBILITIES OF OWNERS OR OPERATORS**

3.1. The owners or operators of a nursing facility shall prudently manage and operate a residential health care program of adequate quality to meet its residents' needs. Neither the issuance of a per diem rate, nor final orders made by the Commissioner or a duly authorized representative shall in any way relieve the owner or operator of a nursing facility from full responsibility for compliance with the requirements and standards of the Department of Health and Human Services or Federal requirements and standards.

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**4. DUTIES OF THE OWNER OR OPERATOR**

In order to qualify for MaineCare reimbursement the owner or operator of a nursing facility, or a duly authorized representative shall:

- 4.1. Comply with the provisions of Sections 3 and 4 and this section setting forth the requirements for participation in the MaineCare Program.
- 4.2. Submit master file documents and cost reports in accordance with the provisions of sections 13 and 13.2 of these Principles.
- 4.3. Maintain adequate financial and statistical records and make them available when requested for inspection by an authorized representative of the Department of Health and Human Services, the state, or the Federal government.
- 4.4. Assure that annual records are prepared in conformance with Generally Accepted Accounting Principles (GAAP), except where otherwise required.
- 4.5. Assure that the construction of buildings and the maintenance and operation of premises and programs comply with all applicable health and safety standards.
- 4.6. Submit, such data, statistics, schedules or other information that the Department requires in order to carry out its functions. Failure to supply the required documentation may result in the Department imposing the deficiency per diem rate described in Section 37 of these Principles.

**5. ACCOUNTING REQUIREMENTS**

**5.1. ACCOUNTING PRINCIPLES**

- 5.1.1. All financial and statistical reports shall be prepared in accordance with Generally Accepted Accounting Principles (GAAP), consistently applied, unless these rules require specific variations in such principles and Medicare Provider Reimbursement Regulations HIM-15.
- 5.1.2. The provider shall establish and maintain a financial management system that provides for adequate internal control assuring the accuracy of financial data, safeguarding of assets and operation efficiency.
- 5.1.3. The provider shall report on an accrual basis, unless it is a state or municipal institution that operates on a cash basis. The provider whose records are not maintained on an accrual basis shall develop accrual data for reports on the basis of an analysis of the available documentation. The provider shall retain all such documentation for audit purposes.

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**6. PROCUREMENT STANDARDS**

- 6.1. Providers shall establish and maintain a code of standards to govern the performance of its employees engaged in purchasing capital assets. Such standards shall provide, and providers shall implement to the maximum extent practical, open and free competition among vendors. Providers are encouraged to participate in group purchasing plans when feasible.
- 6.2. If a provider pays more than a competitive bid for a capital asset an amount over the lower bid that cannot be demonstrated to be a reasonable and necessary expenditure it is an unallowable cost. In situations not competitively bid, providers must act as a prudent buyer as referenced in Subsection 9.2 in these principles. See cost to related organizations Section 9.9.

**7. COST ALLOCATION PLANS AND CHANGES IN ACCOUNTING METHODS**

With respect to the allocation of costs to the nursing facility and within the nursing facility, the following rules shall apply:

- 7.1. Providers that have costs allocated from related entities included in their cost reports shall include as a part of their cost report submission, a summary of the allocated costs, including reconciliation of the allocated costs to the entity's financial statements which must also be submitted with the MaineCare cost report. In the case of a home office, related management company, or real estate management company, this would include a completed Home Office Cost Statement that show the costs that are removed which are unallowable. The provider shall submit this reconciliation with the MaineCare cost report. If the nursing facility is a Medicare provider, the Medicare Home Office Cost report may be used to identify the unallowable costs that are removed, if the Medicare Home Office Cost report is completed in sufficient detail to allow the Department to make its findings.
- 7.2. No change in accounting methods or basis of cost allocation may be made without prior written approval of the Office of MaineCare Services.
- 7.3. Any application for a change in accounting method or basis of cost allocation, which has an effect on the amount of allowable costs or computation of the per diem rate of payment, shall be made within the first 90 days of the reporting year. The application shall specify:
  - 7.3.1. the nature of the change;
  - 7.3.2. the reason for the change;
  - 7.3.3. the effect of the change on the per diem rate of payment; and\
  - 7.3.4. the likely effect of the change on future rates of payment.
- 7.4. The Department of Health and Human Services shall review each application and within 60 days of the receipt of the application approve, deny or propose modification of the requested change. If no action is taken within the specified period, the application will be deemed to have been approved.
- 7.5. Each provider shall notify the Department of Health and Human Services of changes in statistical allocations or record keeping required by the Medicare Intermediary.

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- 7.6. The capital component (any element of fixed cost that is included in the price charged by a supplier of goods or services) of purchased goods or services, such as plant operation and maintenance, utilities, dietary, laundry, housekeeping, and all others, whether or not acquired from a related party, shall be considered as costs for the particular good or service and not classified as Property and Related costs (fixed costs) of the nursing facility.
  - 7.7. Costs allocated to the nursing facility shall be reasonable and necessary, as determined by the Maine Department of Health and Human Services pursuant to these rules.
  - 7.8. It is the duty of the provider to notify the Division of Audit within 5 days of any change in its customary charges to the general public. A rate schedule may be submitted to the Department by the nursing facility to satisfy this requirement if the schedule allows the Department the ability to determine with certainty the charge structure of the nursing facility.
  - 7.9. All year end accruals must be paid by the facility within six (6) months after the end of the fiscal year in which the amounts are accrued. If the accruals are not paid within such time, these amounts will be deducted from allowable costs incurred in the first field or desk audit conducted following that six-month period.
  - 7.10. The unit of output for cost finding shall be the costs of routine services per resident day. The same cost finding method shall be used for all long-term care facilities. Total allowable costs shall be divided by the actual days of care to determine the cost per bed day. Total allowable costs shall be allocated based on the occupancy data reported and the following statistical bases:
    - 7.10.1. Nursing Salaries. Services provided and hours of nursing care by licensed personnel and other nursing staff.
    - 7.10.2. Other Nursing Costs. Nursing salaries cost allocations.
    - 7.10.3. Plant operation and maintenance. Square feet serviced.
    - 7.10.4. Housekeeping. Square feet serviced.
    - 7.10.5. Laundry. Resident days, or pounds of laundry whichever is most appropriate.
    - 7.10.6. Dietary. Number of meals served.
    - 7.10.7. General and Administrative and Financial and Other Expenses. Total accumulated costs not including General and Administrative and Financial expense.
8. ALLOWABILITY OF COST
- 8.1. If these principles do not set forth a determination of whether or not a cost is allowable or sufficiently define a term used reference will be made first, to the Medicare Provider Reimbursement Manual (HIM-15) guidelines followed by the Internal Revenue Service Guidelines in effect at the time of such determination if the HIM-15 is silent on the issues.
9. COST RELATED TO RESIDENT CARE
- 9.1. Principle. Federal law requires that payment for long term care facility services provided under MaineCare shall be provided through the use of rates which are reasonable and adequate to meet costs which must be incurred by efficiently and economically operated facilities in order to provide care and services in conformity with applicable State and Federal laws, regulations, and

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quality and safety standards. Costs incurred by efficiently and economically operated facilities include costs which are reasonable, necessary and related to resident care, subject to principles relating to specific items of revenue and cost.

- 9.2. Costs must be ordinary and necessary and related to resident care. They must be of the nature and magnitude that prudent and cost conscious management would pay for a specific item or service.
- 9.3. Costs must not be of the type conceived for the purpose of circumventing the regulations. Such costs will be disallowed under Section 11.
- 9.4. Costs that relate to inefficient, unnecessary or luxurious care or unnecessary or luxurious facilities or to activities not common and accepted in the nursing home field are not allowable.
- 9.5. Wages to be allowable must be reasonable and for services that are necessary and related resident care and pertinent to the operation of the facility. The services must actually be performed and must be paid in full. The wages must be reported to all appropriate state and federal tax authorities to the extent required by law for income tax, social security, and unemployment insurance purposes. Bonuses which are part of a written policy of the provider and which require some measurable and attainable job performance expectation from the employee are allowable. Bonuses based solely on the availability of any anticipated savings in the MaineCare Direct Care Component are not allowable.
- 9.6. Costs which must be incurred to comply with changes in federal or state laws and regulations and not specified in these regulations for increased care and improved facilities which become effective subsequent to December 31, 1998 are to be considered reasonable and necessary costs. These costs will be reimbursed as a fixed cost until the Department calculates the Statewide peer group mean cost of compliance from the facility's fiscal year data following the fiscal year the cost was originally incurred. Following the second fiscal year the facility will be reimbursed the statewide average cost of compliance. The statewide average cost for this regulation/law will be built into the appropriate cost component in subsequent years.
- 9.7. Costs incurred for resident services that are rendered in common to MaineCare residents as well as to non- MaineCare residents, will be allowed on a pro rata basis, unless there is a specific allocation defined elsewhere in these Principles.
- 9.8. Lower of Cost or Charges. In no case may payment exceed the facility's customary charges to the general public for the lowest semi-private room rate in the nursing facility. These charges must be billed to private pay residents during the operating period they are incurred.
- 9.9. Cost to Related Organizations Principle. Costs applicable to services, facilities, and supplies furnished to the provider by organizations related to the provider by common ownership or control are includable in the allowable costs of the provider at the cost to the related organization. However, such costs must not exceed the price of comparable services, facilities, or supplies that could be purchased elsewhere. Providers should reference Section 6 of these Principles.

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**10. UPPER PAYMENT LIMITS**

- 10.1. Aggregate payments to nursing facilities pursuant to these rules may not exceed the limits established for such payments in 42 CFR. §447.272, using Medicare principles of reimbursement.
- 10.2. If the Division of Audit projects that MaineCare payments to nursing facilities in the aggregate will exceed the Medicare upper limit, the Division of Audit shall limit some or all of the payments to providers to the level that would reduce the aggregate payments to the Medicare upper limit as set forth in subsection 10.4.
- 10.3. In computing the projections that MaineCare payments in the aggregate are within the Medicare Upper Limit, any facility exceeding 112% of the State mean allowable routine service costs, may be notified that additional information is required to determine allowable costs under the Medicare Principles of Reimbursement including any exceptions as stated in 42 CFR 413.30(f). This information may be requested within 30 days of the effective date of these regulations, and thereafter, at the time the interim rates are set.
- 10.4. Facility Rate Limitations if Aggregate Limit is Exceeded. If the Department projects that the MaineCare payments to nursing homes in the aggregate exceed the Medicare upper limit, the Department shall limit payments to those facilities whose projected MaineCare payments exceed what would have been paid using Medicare Principles of Reimbursement. The Department will notify the facilities when the Department projects that the MaineCare payments to nursing homes in the aggregate exceed the Medicare upper limit and that the Department must limit payments to those facilities to the level that would reduce the aggregate payments to the Medicare upper limit.

**11. SUBSTANCE OVER FORM**

- 11.1. The cost effect of transactions that have the effect of circumventing these rules may be adjusted by the Department on the principle that the substance of the transaction shall prevail over the form.

**12. RECORD KEEPING AND RETENTION OF RECORDS**

- 12.1. Each provider must maintain complete documentation, including accurate financial and statistical records, to substantiate the data reported on the cost report, and must, upon request, make these records available to the Department, or the U.S. Department of Health and Human Services, and the authorized representatives of either agency.
- 12.2. Complete documentation means clear evidence of all of the financial transactions of the provider and affiliated entities, including but not limited to census data, ledgers, books, invoices, bank statements, canceled checks, payroll records, copies of governmental filings, time records, time cards, purchase requisitions, purchase orders, inventory records, basis of apportioning costs, matters of provider ownership and organization, resident service charge schedule and amounts of income received by service, or any other record which is necessary to provide the Commissioner with the highest degree of confidence in the reliability of the claim for reimbursement. For purposes of this definition, affiliated

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entities shall extend to realty, management and other entities for which any reimbursement is directly or indirectly claimed whether or not they fall within the definition of related parties.

12.3. The provider shall maintain all such records for at least three years from the date of filing, or the date upon which the fiscal and statistical records were to be filed, whichever is the later. The Division of Audit shall keep all cost reports, supporting documentation submitted by the provider, correspondence, work papers and other analysis supporting audits for a period of three years. In the event of litigation or appeal involving rates established under these regulations, the provider and Division of Audit shall retain all records that are in any way related to such legal proceeding until the proceeding has terminated and any applicable appeal period has lapsed.

12.4. When the Department of Health and Human Services determines that a provider is not maintaining records as outlined above for the determination of reasonable cost under the program, the Department, upon determination of just cause, shall send a written notice to the provider that in thirty days the Department intends to reduce payments, unless otherwise specified, to a 90% level of reimbursement as set forth in Section 152 of these Principles. The notice shall contain an explanation of the deficiencies. Payments shall remain reduced until the Department is assured that adequate records are maintained, at which time reimbursement will be reinstated at the full rate from that time forward. If, upon appeal, the provider documents that there was not just cause for the reduction in payment, all withheld amounts will be restored to the provider.

**13. FINANCIAL REPORTING**

**13.1. MASTER FILE**

The following documents concerning the provider or, where relevant, any entity related to the Provider, will be submitted to the Department at the time that the cost report is filed. Such documents will be updated to reflect any changes on a yearly basis with the filing of a cost report. Such documents shall be used to establish a Master file for each facility in the Maine MaineCare program:

- 13.1.1. Copies of the articles of incorporation and bylaws, of partnership agreements of any provider or any entity related to the provider;
- 13.1.2. Chart of accounts and procedures manual, including procurement standards established pursuant to Section 6;
- 13.1.3. Plant layout;
- 13.1.4. Terms of capital stock and bond issues;
- 13.1.5. Copies of long-term contracts, including but not limited to leases, pension plans, profit sharing and bonus agreements;

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- 13.1.6. Schedules for amortization of long-term debt and depreciation of plant assets;
- 13.1.7. Summary of accounting principles, cost allocation plans, and step-down statistics used by the provider;
- 13.1.8. Related party information on affiliations, and contractual arrangements;
- 13.1.9. Tax returns of the nursing facility; and
- 13.1.10. Any other documentation requested by the Department for purposes of establishing a rate or conducting an audit.

If any of the items listed in Subsections 13.1.1 – 13.1.10 are not submitted in a timely fashion the Department may impose the deficiency per diem rate described in Section 37 of these Principles.

**13.2. UNIFORM COST REPORTS**

- 13.2.1. All long-term care facilities are required to submit cost reports as prescribed herein to the State of Maine Department of Health and Human Services, Division of Audit, State House Station 11, Augusta, ME, 04333. Such cost reports shall be based on the fiscal year of the facility. If a nursing facility determines from the as filed cost report that the nursing facility owes moneys to the Department of Health and Human Services, a check equal to 50% of the amount owed to the Department will accompany the cost report. If a check is not received with the cost report the Department may elect to offset the current payments to the facility until the entire amount is collected from the provider.
- 13.2.2. Forms. Annual report forms shall be provided or approved for use by long-term care facilities in the State of Maine by the Department of Health and Human Services.
- 13.2.3. Each long-term care facility in Maine must submit an annual cost report within five months of the end of each fiscal year on forms prescribed by the Division of Audit. If available, the long-term care facility can submit a copy of the cost report on a computer disk. The inclusive dates of the reporting year shall be the 12-month period of each provider's fiscal year, unless advance authorization to submit a report for a lesser period has been granted by the Director of the Division of Audit. The costs report shall also include a calculation of the private pay rate for semi-private rooms. Failure to submit a cost report in the time prescribed above may result in the Department imposing the deficiency per diem rate described in Section 37.
- 13.2.4. Certification by operator. The cost report is to be certified by the owner and administrator of the facility. If the return is prepared by someone other than staff of the facility, the preparer must also sign the report.
- 13.2.5. The original and one copy of the cost report must be submitted to the Division of Audit. All documents must bear original signatures.

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13.2.6. The following supporting documentation is required to be submitted with the cost report:

13.2.6.1. Financial Statements

13.2.6.2. Most recently filed Medicare Cost Report (if a participant in the Medicare Program),

13.2.6.3. Reconciliation of the financial statements to the cost report.

13.2.6.4. Any other financial information requested by the Department.

13.2.7. Cents are omitted in the preparation of all schedules except when inclusion is required to properly reflect per diem costs or rates.

**13.3. ADEQUACY AND TIMELINESS OF FILING**

13.3.1. The cost report and financial statements for each facility shall be filed not later than five months after the fiscal year end of the provider. When a provider fails to file an acceptable cost report by the due date, the Department may send the provider a notice by certified mail, return receipt requested, advising the provider that all payments are suspended on receipt of the notice until an acceptable cost report is filed. Reimbursement will then be reinstated at the full rate from that time forward but, reimbursement for the suspension period shall be made at the deficiency rate of 90%.

13.3.2. The Division of Audit may reject any filing that does not comply with these regulations. In such case, the report shall be deemed not filed, until re-filed and in compliance.

13.3.3. Extensions to the filing deadline will only be granted under the regulations stated in the Medicare Provider Reimbursement Manual (HIM-15).

**13.4. REVIEW OF COST REPORTS BY THE DIVISION OF AUDIT**

**13.4.1. Uniform Desk Review**

13.4.1.1. The Division of Audit shall perform a uniform desk review on each cost report submitted.

13.4.1.2. The uniform desk review is an analysis of the provider's cost report to determine the adequacy and completeness of the report, accuracy and reasonableness of the data recorded thereon, allowable costs and a summary of the results of the review. The Division of audit will schedule an on-site audit or will prepare a settlement based on the findings determined by the uniform desk review.

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- 13.4.1.3. Uniform desk reviews shall be completed within 180 days after receipt of an acceptable cost report filing, including financial statements and other information requested from the provider except in unusual situations, including but not limited to, delays in obtaining necessary information from a provider.
- 13.4.1.4. Unless the Division of Audit intends to schedule an on-site audit or requests additional information from the provider, it shall issue a written summary report of its findings and adjustments upon completion of the uniform desk review.
- 13.4.2. On-Site Audit
  - 13.4.2.1. The Division of Audit will perform on-site audits, as considered appropriate, of the provider's financial and statistical records and systems.
  - 13.4.2.2. The Division of Audit will base its selection of a facility for an on-site audit on factors such as but not limited to: length of time since last audit, changes in facility ownership, management, or organizational structure, random sampling, evidence or official complaints of financial irregularities, questions raised in the uniform desk review, failure to file a timely cost report without a satisfactory explanation, and prior experience.
  - 13.4.2.3. The audit scope will be limited so as to avoid duplication of work performed by a facility's independent public accountant, provided such work is adequate to meet the Division of Audits requirements
  - 13.4.2.4. Upon completion of an audit, the Division of Audit shall review its draft findings and adjustments with the provider and issue a written summary of such findings.
- 13.5. SETTLEMENT OF COST REPORTS
  - 13.5.1. Cost report determinations and decisions, otherwise final, may be reopened and corrected when the specific requirements set out below are met. The Division of Audits decision to reopen shall be based on: (1) new and material evidence submitted by the provider or discovered by the Department; or, (2) evidence of a clear and obvious material error.
  - 13.5.2. Reopening means an affirmative action taken by the Division of Audit to re-examine the correctness of a determination or decision otherwise final. Such action may only be taken:
    - 13.5.2.1. At the request of either the Department, or a provider within the applicable time period set out in paragraph 13.5.5.; and,
    - 13.5.2.2. When the reopening may have a material effect (more than one percent) on the provider's MaineCare rate payments.

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- 13.5.3. A correction is a revision (adjustment) in the Division of Audits determination, otherwise final, which is made after a proper re-opening. A correction may be made by the Division, or the provider may be required to file an amended cost report.
- 13.5.4. A determination or decision may only be re-opened within three years from the date of notice containing the Division of Audits determination, or the date of a decision by the Commissioner or a court, except that no time limit shall apply in the event of fraud or misrepresentation.
- 13.5.5. The Division of Audit may also require or allow an amended cost report any time prior to a final audit settlement to correct material errors detected subsequent to the filing of the original cost report or to comply with applicable standards and regulations. Once a cost report is filed, however, the provider is bound by its elections. The Division of Audit shall not accept an amended cost report to avail the provider of an option it did not originally elect.

**14. REIMBURSEMENT METHOD**

- 14.1. Principle. Nursing care facilities will be reimbursed for services provided to recipients under the program based on a rate which the Department establishes on a prospective basis and determines is reasonable and adequate to meet the costs which must be incurred by an efficiently and economically operated facility in order to provide care and services in conformity with applicable State and Federal laws, regulations and quality and safety standards.
- 14.2. Nursing facilities costs will be rebased by the Department of Health and Human Services every two years beginning July 1, 2014.

**15. COST COMPONENTS**

- 15.1. In the prospective case mix system of reimbursement, allowable costs are grouped into cost categories. The nature of the expenses dictate which costs are allowable under these Principles of Reimbursement. The costs shall be grouped into the following three cost categories:
  - 15.1.1. Direct Care Costs,
  - 15.1.2. Routine Costs, and
  - 15.1.3. Fixed Costs.

Sections 16 - 18 describe the cost centers in each of these categories, the limitations and allowable costs placed on each of these cost centers.

**16. DIRECT CARE COST COMPONENT**

The basis for reimbursement within the direct care cost component is a resident classification system that groups residents into classes according to their assessed conditions and the resources required to care for them.

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**16.2.2. Electronic Submission of the MDS Information**

- (1) **Encoding Data:** A facility must encode the data on every assessment as listed in Sec 16.2.1 within 7 days after a facility completes a resident's assessment.
- (2) **Transmitting data:** A facility must be capable of transmitting to the State information for each resident contained in the MDS in a format that conforms to standard record layouts and data dictionaries within 7 days after a facility completes a resident's assessment.

Should extraordinary conditions arise whereby the nursing facility is unable to submit electronically, a request to submit MDS information via diskette shall be submitted to the Office of MaineCare Services. This request must be made a minimum of five (5) days prior to the required date of submission of the MDS assessment data. Transmission of MDS information will be in accordance with standards and specifications established under HCFA guidelines.

**16.2.3. Quality review of the MDS process**

**16.2.3.1. Definitions**

- (1) **MDS Correction Form.** The MDS correction form is a form specified by HCFA that allows for the correction of MDS assessment information previously submitted and accepted into the MDS central data repository. Facility staff identifies and determines the need for data correction. The MDS clinical process must be maintained under HCFA requirements. Corrections take two (2) forms:
  - (a) **Modification:** Information contained in the MDS central repository is inaccurate for an assessment and requires correction.
  - (b) **Deletion:** The facility determines the MDS was submitted in error and is wrong. The facility submits an MDS Correction Form requesting the inaccurate record be deleted from the database.
- (2) **"MDS assessment review"** is a review conducted at nursing facilities (NFs) by the Maine Department of Health and Human Services, for review of assessments submitted in accordance with Section 16.2 to ensure that assessments accurately reflect the resident's clinical condition.
- (3) **"Effective date of the rate"** is established by the date on the rate letter. A rate letter will be generated at least annually (effective 8/1/10).
- (4) **"Assessment review error rate"** is the percentage of unverified Case Mix Group Record in the drawn sample. Samples shall be drawn from Case Mix Group Record completed for residents who have MaineCare reimbursement. MDS Correction Forms received in the central repository or included in the clinical record will be the basis for review when completed before the day of the review and included as part of the resident's clinical record.

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- (5) "Verified Case Mix Group Record" is a NF's completed MDS assessment form, that has been determined to accurately represent the resident's clinical condition, during the MDS assessment review process. Verification activities include reviewing resident assessment forms and supporting documentation, conducting interviews, and observing residents.
- (6) "Unverified Case Mix Group Record" is one which, for reimbursement purposes, the Department has determined does not accurately represent the resident's condition, and therefore results in the resident's inaccurate classification into a case mix group that increases the case mix weight assigned to the resident. Records so identified will require facilities to submit the appropriate MDS correction form and follow HCFA clinical guidelines for MDS completion. Correction forms received prior to calculating the rate setting quarterly index will be used in the calculation of that index.
- (7) "Unverified MDS Record" is one, which, for clinical purposes, does not accurately reflect the resident's condition. Records so identified will require facilities to submit the appropriate MDS correction form and follow the HCFA clinical guidelines for MDS completion.

16.2.3.2. Criteria for Assessment Review

NFs may be selected for a MDS assessment review by the Department based upon but not limited to any of the following:

- (1) The findings of a licensing and certification survey conducted by the Department indicate that the facility is not accurately assessing residents.
- (2) An analysis of the case mix profile of NFs included but not limited to changes in the frequency distribution of their residents in the major categories or a change in the facility average case mix score.
- (3) Prior resident assessment performance of the provider, including, but not limited to, ongoing problems with assessments submission deadlines, error rates, high percentages of MDS corrections or deletions, and incorrect assessment dates.

16.2.3.3. Assessment Review Process

- (1) Assessment reviews shall be conducted by staff or designated agents of the Department.
- (2) Facilities selected for assessment reviews must provide reviewers with reasonable access to residents, professional and non-licensed direct care staff, the facility assessors, clinical records, and completed resident assessment instruments as well as other documentation regarding the residents' care needs and treatments.

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- (3) Samples shall be drawn from MDS assessments completed for residents who have MaineCare reimbursement. The sample size is determined following the HCFA State Operations Manual (SOM) Transmittal 274, Table 1 "Resident Sample Selection".
- (4) At the conclusion of the on-site portion of the review process, the Department's reviewers shall hold an exit conference with facility representatives. Reviewers will share written findings for reviewed records.

**16.2.3.4. Sanctions**

Effective 4/1/10 The following sanctions shall be applied to the total allowable inflated direct care cost per day for a three month period subsequent to the quality review date. The sanction will apply to all MaineCare resident days billed by the facility during the three month sanction period. Such sanctions shall be a percentage of the total allowable inflated direct care rate per day after the application of the wage index and upper limit. Upon notification of the error rates as determined by the reviewers (in 16.2.3.3), the staff of the rate setting unit of the Department will implement the appropriate sanction by issuing a rate letter with the start and end dates of the three month sanction period. At the completion of the three month sanction period, the staff of rate setting unit will issue a rate letter reinstating the total allowable inflated direct care cost per day.

- (1) A 2% decrease in the total allowable inflated direct care rate per day after the application of the wage index and upper limit will be imposed when the NF assessment review results in an error rate of 34% or greater, but is less than 37%.
- (2) A 5% decrease in the total allowable inflated direct care rate per day after the application of the wage index and upper limit will be imposed when the NF assessment review results in an error rate of 37% or greater, but is less than 41%
- (3) A 7% decrease in the total allowable inflated direct care rate per day after the application of the wage index and upper limit will be imposed when NF assessment review results in an error rate of 41% or greater, but is less than 45.
- (4) A 10% decrease in the total allowable inflated direct care rate per day after the application of the wage index and upper limit will be imposed when the NF assessment review results in an error rate of 45% or greater.

- 16.2.3.5. Failure to complete MDS corrections by the nursing facility staff within 14 days of a written request by staff of the Office of MaineCare Services may result in the imposition of the deficiency per diem as specified in Principle 37 of these Principles of Reimbursement. Completed MDS corrections and assessments, as defined in Section 16.2, shall be submitted to the Department or its designee according to HCFA guidelines.

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16.2.3.6. Appeal Procedures: A facility may administratively appeal a Office of MaineCare Services rate determination for the direct care cost component. An administrative appeal will proceed in the following manner:

- (1) Within 30 days of receipt of rate determination, the facility must request, in writing, an informal review before the Director of the Office of MaineCare Services or his/her designee. The facility must forward, with the request, any and all specific information it has relative to the issues in dispute. Only issues presented in this manner and time frame will be considered at an informal review or at a subsequent administrative hearing.
- (2) The Director or his/her designee shall notify the facility in writing of the decision made as a result of the informal review. If the facility disagrees with the results of the informal review, the facility may request an administrative hearing before the Commissioner or a presiding officer designated by the Commissioner. Only issues presented in the informal review will be considered at the administrative hearing. A request for an administrative hearing must be made, in writing, within 30 days of receipt of the decision made as a result of the informal review.
- (3) To the extent the Department rules in favor of the facility, the rate will be corrected.
- (4) To the extent the Department upholds the original determination of the Office of MaineCare Services, review of the results of the administrative hearing is available in conformity with the Administrative Procedures Act, 5 M.R.S.A. §11001 et seq.

16.3. Allowable costs for the Direct Care component of the rate shall include:

Direct Care Cost. The base year costs for direct care shall be the base year cost as defined in Section 1.4 for these costs listed in Section 16.1 , except for facilities whose MaineCare rates are based on proforma cost reports in accordance with Sections 22.5 and 22.6. The direct care cost component is determined by adjusting direct care costs pursuant to Sections 22.3.3.

17. ROUTINE COST COMPONENT

All allowable costs not specified for inclusion in another cost category pursuant to these rules shall be included in the Routine cost component subject to the limitations set forth in these Principles. The base year costs for the routine cost component shall be the based year routine costs defined in Section 1.4 for these costs listed in Section 17, except for facilities whose MaineCare rates are based on proforma cost reports in accordance with Sections 22.5 and 22.6. The routine cost component is determined by adjusting routine costs pursuant to Sections 22.4.1. through 22.1.5

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- 17.1. Principle. All expenses which providers must incur to meet state licensing and federal certification standards are allowable.
- 17.2. All inventory items used in the provision of routine services to residents are required to be expensed in the year used. Inventory items shall include, but are not limited to: linen and disposable items.
- 17.3. Allowable costs shall also include all items of expense efficient and economical providers incur for the provision of routine services. Routine services mean the regular room, dietary services, and the use of equipment and facilities.
- 17.4. Allowable costs for the Routine component of the rate shall include but not be limited to costs reported in the following functional cost centers on the facility's cost report.
- (a) fiscal services
  - (b) administrative services and professional fees including administrative functions
  - (c) plant operation and maintenance including utilities,
  - (d) laundry and linen,
  - (e) housekeeping,
  - (f) medical records,
  - (g) subscriptions related to resident care,
  - (h) employee education, as defined in Section 17.4.1.11, except wages related to initial and on-going nurse aide training as required by OBRA,
  - (i) dietary,
  - (j) motor vehicle operating expenses,
  - (k) clerical,
  - (l) transportation, (excluding depreciation),
  - (m) office supplies/telephone,
  - (n) conventions and meetings within the state of Maine,
  - (o) EDP bookkeeping/payroll,
  - (p) fringe benefits, to include:
    - (1) payroll taxes,
    - (2) qualified retirement plan contributions,
    - (3) group health, dental, and life insurance, and
    - (4) cafeteria plans.
  - (q) payroll taxes,
  - (r) one association dues, the portion of which is not related to lobbying
  - (s) food, vitamins and food supplements,
  - (t) director of nursing, and fringe benefits,
  - (u) social services, and fringe benefits,
  - (v) pharmacy consultant, dietary consultant, and medical director. See the explanations in Section 17.4.1 – 17.44 for a more complete description of allowable costs in each cost center.
- 17.4.1. Allowable Administration and Management Expenses.

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- 17.4.2. Administration Functions. The administration functions include those duties that are necessary to the general supervision and direction of the current operations of the facility, including, but not limited to, the following:
- 17.4.2.1. Central Office operational costs for business managers, controllers, reimbursement managers, office managers, personnel directors and purchasing agents are to be according to an allocation of those costs on the basis of all licensed beds operated by the parent company.
    - 17.4.3.1.1. Policy Planning Function. The policy planning function includes the policy making, planning and decision-making activities necessary for the general and long-term management of the affairs of the facility, including, but not limited to the following:
      - a) financial management, including accounting fees
      - b) establishment of personnel policies
      - c) planning of resident admission policies
      - d) planning of expansion and financing
  - 17.4.2.2. Compliance with all other regulations specific to administrative functions in Nursing Facilities that are included in State Licensing Regulations and all other State and Federal regulations.
- 17.4.3. Dividends and Bonuses. Bonuses, dividends, or accruals for the express purpose of giving additional funds to the administrator or owners of the facility, will not be recognized as allowable costs by the Department.
- 17.4.4. Management fees. Management fees charged by a parent company or by an unrelated organization or individual are not allowable costs.
- 17.4.5. Corporate Officers and Directors. Salaries paid to corporate officers and directors are not allowable costs unless they are paid for direct services provided to the facility such as those provided by an administrator or other position required by licensing regulations and included in the staffing pattern which are necessary for that facility's operation.
- 17.4.6. Central Office Operational Costs. Central office bookkeeping costs and related clerical functions may be allocated to each facility on the basis of total resident census limited to the reasonable cost of bookkeeping services if they were performed by the individual facility.
  - 17.4.6.1. All other central office operational costs other than those listed above in this principle are considered unallowable costs.
- 17.4.7. Laundry services including personal clothing for MaineCare residents.
- 17.4.8. Cost of Educational Activities

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17.4.8.1. **Principle.** An appropriate part of the net cost of educational activities is an allowable cost. Appropriate part means the net cost of the activity apportioned in accordance with the methods set forth in these Principles. Expenses for education activities may be evaluated as to appropriateness, quality and cost and may or may not be included as an allowable cost based on the findings.

Orientation, On-the-Job Training, In-Service Education and Similar Work Learning. Orientation, on-the-job training, in-service education and similar work learning programs are not within the scope of this principle but, if provided by a staff person, are recognized as normal operating costs for routine services in accordance with the principles relating thereto.

17.4.8.2. **Basic Education.** Educational training programs which a staff member must successfully complete in order to qualify for a position or a job shall be considered basic education. Costs related to this education are not within the scope of reimbursement.

17.4.8.3. **Educational Activities.** Educational activities mean formally organized or planned workshops, seminars, or programs of study usually engaged in by the staff members of a facility in order to enhance the quality of resident care within the facility. These continuing education activities are distinguished from and do not include orientation, basic education programs, on-the-job training, in-service education and similar work learning programs.

17.4.9. **Net Cost.** The net cost means the cost of an activity less any reimbursement for them from grants, tuition and specific donations. These costs may include transportation (mileage), registration fees, salary of the staff member if replaced, and meals and lodging as appropriate.

17.4.10. **Motor Vehicle Allowance.** Cost of operation of one motor vehicle necessary to meet the facility needs is an allowable cost less the portion of usage of that vehicle that is considered personal. A log that clearly documents that portion of the automobiles use for business purposes is required. Prior approval from the Division of Audit is required if additional vehicles are needed by the nursing facility.

17.4.11. **Dues** are allowed only if the nursing facility is able to provide auditable data that demonstrates what portion of the dues is not used for lobbying efforts by the agency receiving the dues payments.

17.4.12. **Consultant Services.** The following types of consultative services will be considered as part of the allowable routine costs and be built into the base year routine cost component subject to the limitations outlined in subsections 17.4.4.1 – 17.4.4.3.

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- 17.4.12.1. Pharmacist Consultants  
Pharmacist consultant fees paid directly by the facility in the base year will be included in the routine cost component. In addition to any pharmacist consultant fees included in the base year rate, up to \$2.50 per month per resident shall be allowed for drug regimen review.
- 17.4.12.2. Dietary Consultants  
Dietary Consultants who are professionally qualified may be employed by the facility or by the Department. The allowable amounts paid by the nursing facility to Dietary Consultants in the base year, when reasonable and non-duplicative of current staffing patterns, will be included in the routine cost component.
- 17.4.12.3. Medical Directors  
The base year cost of a Medical Director who is responsible for implementation of resident care in the facility, is an allowable cost. The base year allowable cost will be established and limited to \$10,000.
- 17.5. Principle. Research Costs are not includable as allowable costs.
- 17.6. Grants, Gifts, and Income from Endowments
  - 17.6.1. Principle. Unrestricted grants, gifts and income from endowments should not be deducted from operating costs in computing reimbursable costs. However, unrestricted Principle. Unrestricted grants, gifts and income from endowments should not be deducted from operating costs in computing reimbursable costs. However, unrestricted Federal or  
  
State grants or gifts received by a facility will be used to reduce the operating costs of that facility. Grants, gifts, or endowment income designated by a donor for paying specific operating costs should be deducted from the operating costs or group of costs.
    - 17.6.1.1. Unrestricted grants, gifts, income from endowment. Unrestricted grants, gifts, and income from endowments are funds, cash or otherwise, given to a provider without restriction by the donor as to their use.
    - 17.6.1.2. Designated or restricted grants, gifts, and income from endowments. Designated or restricted grants, gifts and income from endowments are funds, cash or otherwise, which must be used only for the specific purpose designated by the donor. This does not refer to grants, gifts or income from endowments which have been restricted for a specific purpose by the provider.
  - 17.6.2. Donations of Produce or Other Supplies. Donations of produce or supplies are restricted gifts. The provider may not impute a cost for the value of such donations and include the imputed cost in allowable costs. If an imputed cost for the value of the donation has been included in the provider's costs, the amount included is deleted in determining allowable costs.

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- 17.6.3. Donation of Use of Space. A provider may receive a donation of the use of space owned by another organization. In such case, the provider may not impute a cost for the value of the use for the space and include the imputed cost in allowable costs. If an imputed cost for the value of the donation has been included in the provider's cost, the amount included is deleted in determining allowable costs.
- 17.7. Purchase Discounts and Allowances and Refunds of Expenses.
- 17.7.1. Principle. Discounts and allowances received on purchases of goods or services are reductions of the costs to which they relate. Similarly, refunds of previous expense payments are reductions of the related expense.
- 17.7.1.1. Discounts. Discounts, in general, are reductions granted for the settlement of debts.
- 17.7.1.2. Allowances. Allowances are deductions granted for damages, delay, shortage, imperfections, or other causes, excluding discounts and return
- 17.7.1.3. Refunds. Refunds are amounts paid back or a credit allowed on account of an over-collection.
- 17.7.2. Reduction of Costs. All discounts, allowances, and refunds of expenses are reductions in the cost of goods or services purchased and are not income. When they are received in the same accounting period in which the purchases were made or expenses were incurred, they will reduce the purchases or expenses of that period. However, when they are received in a later accounting period, they will reduce the comparable purchases or expenses in the period in which they are received.
- 17.7.3. Application of Discounts: Purchase discounts have been classified as cash, trade, or quantity discounts. Cash discounts are reductions granted for the settlement of debts before they are due. Trade discounts are reductions from list prices granted to a class of customers before consideration of credit terms. Quantity discounts are reductions from list prices granted because of the size of individual or aggregate purchase transactions. Whatever the classification of purchase discounts, like treatment in reducing allowable costs is required. In the past, purchase discounts were considered as financial management income. However, modern accounting theory holds that income is not derived from a purchase, but rather from a sale or an exchange, and the purchase discounts are reductions in the cost of whatever was purchased. The true cost of the goods or services is the net amount actually paid for them. Treating purchase discounts as income would result in an overstatement of costs to the extent of the discount.
- 17.7.4. All discounts, allowances, and rebates received from the purchases of goods or services and refunds of previous expense payments are clearly reductions in costs and must be reflected in the determination of allowable costs. This treatment is equitable and is in accord with that generally followed by other governmental programs and third-party organizations paying on the basis of costs

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- 17.8. Principle. Advertising Expenses. The reasonable and necessary expense of newspaper or other public media advertisements for the purpose of securing necessary employees is an allowable cost. No other advertising expenses are allowed.
- 17.9. Legal Fees. Legal fees to be allowable costs must be directly related to resident care. Fees paid to the attorneys for representation against the Department of Human Services are not allowable costs. Retainers paid to lawyers are not allowable costs. Legal fees paid for organizational expenses, are to be amortized over a 60 month period.
- 17.10. Costs Attributable to Asset Sales. Costs attributable to the negotiation or settlement of a sale or purchase of any capital asset (by acquisition or merger) are not allowable costs. Included among such unallowable costs are: legal fees, accounting and administrative costs, appraisal fees, costs of preparing a certificate of need, banking and broker fees, good will or other intangibles, travel costs and the costs of feasibility studies.
- 17.11. Bad debts, charity, and courtesy allowances are deductions from revenue and are not to be included in allowable cost.
18. **FIXED COSTS COMPONENT**
- 18.1. Fix Cost Overview - All allowable costs not specified for inclusion in another cost category pursuant to these rules shall be included in the Fixed Cost component subject to the limitations set forth in these Principles. The base year costs for the fixed cost component shall be the costs incurred by the facility in the most recently audited fiscal year. Fixed Costs include:
- 18.1.1. depreciation on buildings, fixed and movable equipment and motor vehicles,
  - 18.1.2. depreciation on land improvements and amortization of leasehold improvements,
  - 18.1.3. real estate and personal property taxes,
  - 18.1.4. real estate insurance, including liability and fire insurance,
  - 18.1.5. interest on long term debt,
  - 18.1.6. return on equity capital for proprietary providers,
  - 18.1.7. rental expenses
  - 18.1.8. amortization of finance costs,
  - 18.1.9. amortization of start-up costs and organizational costs,
  - 18.1.10. motor vehicle insurance,

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- 18.1.11. facility's liability insurance, including malpractice costs and workers compensation,
- 18.1.12. administrator in training,
- 18.1.13. water & sewer fees necessary for the initial connection to a sewer system/water system,
- 18.1.14. portion of the acquisition cost for the rights to a nursing facility license,
- 18.1.15. return on net assets for nonprofit providers.
- 18.1.16. Payment for High MaineCare Utilization as defined by in Section 18.13.

See the explanations in Sections 18.11 for a more complete description of allowable costs in each of these cost centers.

18.2. Principle. An appropriate allowance for depreciation on buildings and equipment is an allowable cost. The depreciation must be:

- 18.2.1. Depreciation. Allowance for Depreciation Based on Asset Costs.
- 18.2.2. Identified and recorded in the provider's accounting records.
- 18.2.3. Based on historical cost and prorated over the estimated useful life of the asset using the straight-line method.
- 18.2.4. The total historical cost of a building constructed or purchased becomes the basis for the straight-line depreciation method. Component depreciation is not allowed except on those items listed below with their minimum useful lives:

Electric Components	20 years
Plumbing and Heating Components	25 years
Central Air Conditioning Unit	15 years
Elevator	20 years
Escalator	20 years
Central Vacuum Cleaning System	15 years
Generator	20 years

- 18.2.4.1. Any provider using the component depreciation method that has been audited and accepted for cost reporting purposes prior to April 1, 1980, will be allowed to continue using this depreciation mechanism.
- 18.2.4.2. Where an asset that has been used or depreciated under the program is donated to a provider, or where a provider acquires such assets through testate or intestate distribution, (e.g., a widow inherits a nursing facility

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upon the death of her husband and becomes a newly certified provider;) the basis of depreciation for the asset is the lesser of the fair market value, or the net book value of the asset in the hands of the owner last participating in the program. The basis of depreciation shall be determined as of the date of donation or the date of death, whichever is applicable.

**18.2.4.3. Special Reimbursement Provisions for Energy Efficient Improvements**

18.2.4.3.1 For the Energy Efficient Improvements listed below which are made to existing facilities, depreciation will be allowed based on a useful life equal to the higher of the term of the loan received (only if the acquisition is financed) or the period by the limitations listed below:

**CAPITAL EXPENDITURE**

Up to \$5,000.00 - Minimum depreciable period 3 years

From \$5001.00-\$10,000.00 - Minimum depreciable period 5 years

\$10,000.00 and over - Minimum depreciable period 7 years

18.2.4.3.2 The above limitations are minima and if a loan is obtained for a period of time in excess of these minima the depreciable period becomes the length of the loan, provided that in no case shall the depreciable period exceed the useful life as spelled out in the American Hospital Association's "Estimated Useful Lives of Depreciable Hospital Assets".

18.2.4.3.3 If the total expenditures exceeds \$25,000.00, then prior approval for such an expenditure must be received in writing from the Department. A request for prior approval will be evaluated by the Department on the basis of whether such a large expenditure would decrease the actual energy costs to such an extent as render this expenditure reasonable. The age and condition of the facility requesting approval will also be considered in determining whether or not such an expenditure would be approvable.

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18.2.4.3.4 The reasonable Energy Efficient Improvements are listed below:

1. Insulation (fiberglass, cellulose, etc.)
2. Energy Efficient Windows or Doors for the outside of the facility, including insulating shades and shutters.
3. Caulking or Weather stripping for windows or doors for the outside of the facility.
4. Fans specially designed for circulation of heat inside the building.
5. Wood and Coal burning furnaces or boilers (not fireplaces).
6. Furnace Replacement burners that reduce the amount of fuel used.
7. Enetrol or other devices connected to furnaces to control heat usage.
8. A Device or Capital Expenditures for modifying an existing furnace that reduces the consumption of fuel.
9. Solar active systems for water and space heating.
10. Retrofitting structures for the purpose of creating or enhancing passive solar gain, if prior approved by the Department regardless of amount of expenditure. A request for prior approval will be evaluated by the Department on the basis of whether energy costs would be decreased to such an extent as to render the expenditure reasonable. The age and condition of the facility requesting approval will be also considered.
11. Any other energy saving devices that might qualify as Energy Efficient other than those listed above must be prior approved by the Department for this Special Reimbursement provision. The Department will evaluate a request for prior approval under recommendations from the Division of Energy Programs on what other items will qualify as an energy efficient device and that the energy savings device is a reliable product and the device would decrease the energy costs of the facility making the expenditure reasonable in nature.

18.2.4.3.5 In the event of a sale of the facility the principle payments as listed above will be recaptured in lieu of depreciation.

18.2.4.4 Recording of depreciation. Appropriate recording of depreciation encompasses the identification of the depreciable assets in use, the assets' historical costs, the method of depreciation, estimated useful lives, and the assets' accumulated depreciation.

The American Hospital Association's "Estimated Useful Lives of Depreciable Hospital Assets" 1983 edition is to be used as a guide for the estimation of the useful life of assets.

18.2.4.4.1. For new buildings constructed after April 1, 1980 the minimum useful life to be assigned is listed below:

Wood Frame, Wood Exterior	30 years
Wood Frame, Masonry Exterior	35 years
Steel Frame, or Reinforced	

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Concrete Masonry Exterior                      40 years

If a mortgage obtained on the property exceeds the minimum life as listed above, then the terms of the mortgage will be used as the minimum useful life.

18.2.4.4.2. For facilities providing two levels of care the allocation method to be used for allocating the interest, depreciation, property tax, and insurance will be based on the actual square footage utilized in each level of care. However, when new construction occurs that is added on to an existing facility the complete allocation based on square footage will not be used. Discrete costing will be used to determine the cost of the portion of the building used for each level of care and related fixed cost will be allocated on the basis of that cost.

18.2.4.5 Depreciation method. Proration of the cost of an asset over its useful life is allowed on the straight-line method.

18.2.4.6. Funding of depreciation. Although funding of depreciation is not required, it is strongly recommended that providers use this mechanism as a means of conserving funds for replacement of depreciation assets, and coordinate their planning of capital expenditures with area wide planning of activities of community and state agencies. As an incentive for funding, investment income on funded depreciation will not be treated as a reduction of allowable interest expense.

18.2.4.7. Replacement reserves. Some lending institutions require funds to be set aside periodically for replacement of fixed assets. The periodic amounts set aside for this purpose are not allowable costs in the period expended, but will be allowed when withdrawn and utilized either through depreciation or expense after considering the usage of these funds. Since the replacement reserves are essentially the same as funded depreciation the same regulations regarding interest and equity will apply.

18.2.4.7.1 If a facility is leased from an unrelated party and the ownership of the reserve rests with the lessor, then the replacement reserve payment becomes part of the lease payment and is considered an allowable cost in the year expended. If for any reason the lessee is allowed to use this replacement reserve for the replacement of the lessee's assets then during that year the allowable lease payment will be reduced by that amount. The Lessee will be allowed to depreciate the assets purchased in this situation.

18.2.4.7.2. If a rebate of a replacement reserve is returned to the lessee for any reason, it will be treated as a reduction of the allowable lease expense in the year review.

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- 18.2.4.8 Gains and Losses on disposal of assets. Gains and losses realized from the disposal of depreciable assets are to be included in the determination of allowable costs. The extent to which such gains and losses are includable is calculated on a proration basis recognizing the amount of depreciation charged under the program in relation to the amount of depreciation, if any, charged or assumed in a period prior to the provider's participation in the program, and in the current period. For sales of nursing facilities the Department shall either:
- (1) At the time of the sale, recapture depreciation paid by the Department under the MaineCare program, from the proceeds of the sale using the procedures outlined below;
    - (a) The recapture will be made in cash from the seller. During the first eight (8) years of operation, all depreciation allowed on buildings and fixed equipment by the Department will be recaptured from the seller in cash at the time of the sale. From the ninth (9<sup>th</sup>) to the fifteenth (15<sup>th</sup>) year all but three percent (3%) per year will be recaptured and from the sixteenth (16<sup>th</sup>) to the twenty-fifth (25<sup>th</sup>) year, all but eight percent (8%) per year will be recaptured, not to exceed one hundred percent (100%). Recaptured accumulated depreciation, in any case, shall not exceed the extent of the gain on the sale.
    - (b) The buyer must demonstrate how the purchase price is allocated between depreciable and non-depreciable assets. The cost of land, building and equipment must be clearly documented. Unless there is a sales agreement specifically detailing each piece of moveable equipment, the gain on the sale will be determined by the total selling price of all moveable equipment compared to the book value at the time of the sale. No credits are allowed on moveable equipment.
    - (c) In calculating the gain on the sale, the entire purchase price will be compared to net book value unless the buyer demonstrates by an independent appraisal that a specific portion of the purchase price reflects the cost of non-depreciable assets.
    - (d) Depreciation will not be recaptured if depreciable assets are sold to a purchaser who will not use the assets for a health care service for which future Medicare, MaineCare, or State payments will be received. The purchaser must use the assets acquired within five (5) years of the purchase. The purchaser will be liable for recapture if the purchaser violates the provisions of this rule; OR
  - (2) At the election of the buyer and seller, waive the recapture of depreciation at the time of the sale and allow the asset to transfer at the historical cost of the seller, less depreciation allowed under the MaineCare program, to the buyer for reimbursement purposes.

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- 18.2.4.8.1 The recapture will be made in cash from the seller. During the first eight years of operation, all depreciation allowed on buildings and fixed equipment by the Department will be recaptured from the seller in cash at the time of the sale. From the 9th to the 15th year all but 3% per year will be recaptured and from the 16th to the 25th year, all but 8% per year will be recaptured, not to exceed 100%. Accumulated depreciation is recaptured to the extent of the gain on the sale.
- 18.2.4.8.2 The buyer must demonstrate how the purchase price is allocated between depreciable and non-depreciable assets. The cost of land, building and equipment must be clearly documented. Unless there is a sales agreement specifically detailing each piece of moveable equipment, the gain on the sale will be determined by the total selling price of all moveable equipment compared to the book value at the time of the sale. No credits are allowed on moveable equipment.
- 18.2.4.8.3 Accumulated depreciation is recaptured to the extent of the gain on the sale. In calculating the gain on the sale the entire purchase price will be compared to net book value unless the buyer demonstrates by an independent appraisal is recaptured to the extent of the gain on the sale. In calculating the gain on the sale the entire purchase price will be compared to net book value unless the buyer demonstrates by an independent appraisal that a specific portion of the purchase price reflects the cost of non-depreciable assets.
- Depreciation will not be recaptured if depreciable assets are sold to a purchaser who will not use the assets for a health care service for which future Medicare, MaineCare, or State payments will be received. The purchaser must use the assets acquired within five years of the purchase. The purchaser will be liable for recapture if the purchaser violates the provisions of this rule.
- 18.2.4.8.4. Limitation on the participation of capital expenditures. Depreciation, interest, and other costs are not allowable with respect to any capital expenditure in plant and property, and equipment related to resident care, which has not been submitted to the designated planning agency as required, or has been determined to be consistent with health facility planning requirements.

18.3. Purchase, Rental, Donation and Lease of Capital Assets

- 18.3.1. Purchase of facilities from related individuals and/or organization where a facility, through purchase, converts from a proprietary to a nonprofit status and the buyer and seller are entities related by common and/or ownership, the purchaser's basis for depreciation shall not exceed the seller's basis under the program, less accumulated depreciation if the following requirements are met:

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- (A) Where a facility is purchased from an individual or organization related to the Purchaser by common control and/or ownership; or
- (B) Where a facility is purchased after April 1, 1980 by an individual related to the seller as:

- (1) a child
- (2) a grandchild
- (3) a brother or sister
- (4) a spouse of a child, grandchild, or brother or sister,
- or
- (5) an entity controlled by a child, grandchild, brother, sister or spouse of child, grandchild or combination brother or sister thereof; or

18.3.1.1. Accumulated depreciation of the seller under the program shall be considered as incurred by the purchaser for purposes of computing gains and applying the depreciation recapture rules Subsection 44.29 to subsequent sales by the buyer. There will be no recapture of depreciation from the seller on a sale between stipulated related parties since no set-up in the basis of depreciable assets is permitted to the buyer.

18.3.1.2. One-time exception to subsection 18.3.1.1 At the election of the seller, subsection 18.3.1 will not apply to a sale made to a buyer defined in subsection 18.3.1.1 if:

- (a) the seller is an individual or any entity owned or controlled by individuals or related individuals who were selling assets to a "related party" as defined in subsection 18.3.1 or 18.3.1.1, and
- (b) the seller has attained the age of 55 before the date of such sale or exchange; and
- (c) during the twenty-year period ending on the day of the sale, the seller has owned and operated the facility for periods aggregating ten years or more; and
- (d) the seller has inherited the facility as property of a deceased spouse to satisfy the holding requirements under subsection 18.3.1.2 (c)
- (e) if the seller makes a valid election to be exempted from the application of 18.3.1.1 the allowable basis of depreciable assets for reimbursement of interest and depreciation expense to the buyer will be determined in accordance with the historical cost as though the parties were not related. This transaction is subject to depreciation recapture if there is a gain on the sale.



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- 18.3.1.3. The one exception to subsection 18.3.1.1 applies to individual owners and not to each facility. If an individual owns more than one facility he must make the election as to which facility he wished to apply this exception to.
- 18.3.1.4 Limitation in the application of subsection 18.3.1.3
- 18.3.1.4.1 Subsection 18.3.1.2 shall not apply to any sale or exchange by the seller if an election by the seller under subsection 18.3.1.2 with respect to any other sale or exchange has taken place.
- 18.3.1.4.2. Subsection 18.3.1.2 shall not apply to any sale or exchange by the seller unless the seller:
- 18.3.1.4.2.1 immediately after the sale has no interest in the nursing home (including an interest as officer, director, manager or employee) other than as a creditor, and
- 18.3.1.4.2.2 does not acquire any such interest within 10 years after the sale of this or any other facility and
- 18.3.1.4.2.3 agrees to file an agreement with the Department of Health and Human Services to notify the Department that any acquisition as defined by the subsection 18.3.1.4.2.2 has occurred.
- 18.3.1.4.2.4 If subsection 18.5.1.4.2 is satisfied, subsection 18.3.1 (a) and subsection 18.3.11 will also be satisfied.
- 18.3.1.4.2.5 If the seller acquires any interest defined by subsection 18.3.1.4.2, then pursuant to the agreement the basis will revert to what the seller's basis would be if the seller had continued to own the facility, the amounts paid by the Title XIX program for depreciation, interest and return of owner's equity from the increase in basis will be immediately recaptured, and an interest rate of nine percent per annum on recaptured moneys will be paid to the Department for sellers' use of Title XIX moneys. A credit against this, of the original amount of depreciation recapture from the seller, will be allowed, with any remaining amount of the original depreciation recapture becoming the property of the Department.
- 18.3.2. Basis of assets used under the program and donated to an asset that has been used or depreciated under the program is donated to a provider, the basis of depreciation for the asset shall be the lesser of the fair market value or the net book value of the asset in the hands of the owner last participating in the program. The net book value of the asset is defined as the depreciable basis used under the program by the asset's last participating owner less the depreciation recognized under the program.

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18.3.3. Allowances for depreciation on assets financed with Federal or Public Funds. Depreciation is allowed on assets financed with Hill Burton or other Federal or Public Funds.

18.4. Leases and Operations of Limited Partnerships

18.4.1. Information and Agreements Required for Leases. If a provider wishes to have costs associated with leases included in reimbursement:

18.4.1.1. A copy of the signed lease agreement is required.

18.4.1.2. An annual copy of the federal income tax return of the lessee will be made available to Representatives of the Department and of the U.S. Department of Health and Human Services in accordance with Section 12.

18.4.1.3. If the lease is for the use of a building and/or fixed equipment, the articles and bylaws of the corporation, trust indenture partnership agreement, or limited partnership agreement of the lessor is required.

18.4.1.4. If the lease is for the use of a building and/or fixed equipment, the annual federal income tax return of the lessor will be made available to representatives of the Department and the U.S. Department of Health and Human Services in accordance with section 12.

18.4.1.5. A copy of the mortgage or other debt instrument of the lessor will be made available to representatives of the Department and the U.S. Department of Health and Human Services. The lessor will furnish the Department of Health and Human Services a copy of the bank computer printout sheet on the lessor's mortgage showing the monthly principle and interest payments.

18.4.1.6. The lease must be for a minimum period of 25 years if an unrelated organization is involved. If the lessor was to sell the property within the 25 year period to a nursing home operator or the lessee, the historical cost for the new owner would be determined in accordance with the definition of historical costs, and the portion of the lease payment made in lieu of straight line depreciation will be recaptured in accordance with subsection 18.2.4.8.

18.4.2. Lease Arrangements Between Individuals or Organizations Related by Common Control and/or Ownership. A provider may lease a facility from a related organization within the meaning of the Principles of Reimbursement. In such case, the rent paid to the lessor by the provider is not allowed as a cost. The provider, however, would include in its costs the costs of ownership of the facility. Generally, these would be costs of the lessor such as depreciation, interest on the mortgage, real estate taxes and other expenses attributable to the leased facility. The effect is to treat the facility as though it were owned by the provider.

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18.4.3. Leased Arrangement Between Individuals or Organizations Not Related by Common Control or Ownership. A provider may lease a facility from an unrelated organization within the meaning of the Principles of Reimbursement. The allowable cost between two unrelated organizations is the lesser of: (Sections 18.4.3.1 or 18.4.3.2).

18.4.3.1. The actual costs calculated under the assumption that the lessee and the lessor are related parties; or

18.4.3.2. The actual lease payments made by the lessee to the lessor.

18.4.3.3. The above principle applies unless the lessor refinances and reduces the cost of ownership below the cost of lease payments and the lessee remains legally obligated to make the same lease payment despite the refinancing. This limitation of the general rule shall not apply to any

lease entered into, renewed, or renegotiated after January 1, 1990. If this limitation applies, the allowable cost shall be the actual lease payments made by the lessee to the lessor.

18.4.3.4. If the cost as defined in subsection 18.4.3.2 are less than the costs as defined in subsection 18.4.3.1, then the difference can be deferred to a subsequent fiscal period. If in a later fiscal period, costs as defined in section 18.4.3.2 exceed costs as defined in section 18.4.3.1, the deferred costs may begin to be amortized. Amortization will increase allowable costs up to the level of the actual lease payments for any given year. These deferred costs are not assets of the provider for purposes of calculating allowable costs of interest or return of owners equity and, except as specified, do not represent assets that a provider or creditor of a provider may claim is a monetary obligation from the Title XIX program.

18.4.3.5. A lease payment to an unrelated party for moveable furnishings and equipment is an allowable cost, but it shall be limited to the cost of ownership on vehicles only.

18.4.3.6. For facilities entering into, renewing, or renegotiating a lease on or after September 1, 1999, where the provider/lessee leases a nursing facility from an unrelated party and subsequently the lessor sells to another unrelated party, Sections 18.4.3.6 (a) and (b) shall apply.

(a) In cases where the original lessor sells, the lease payment and the terms of the original lease agreement, which have been prior approved by the Department, will be allowed. Should the lessee enter into, renew, extend, or renegotiate the original lease agreement, any terms of that lease agreement or payments related to it must be prior approved by the Department. Otherwise, the lesser of Principle 18.4.3.1 or 18.4.3.2 shall apply.

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(b) For the provider/lessee entering into, renewing, or renegotiating a lease on or after September 1, 1999, the following four (4) conditions must be met:

1. Financing existing on September 1, 1999 must be through the Maine Health and Higher Educational Facilities Authority; and
2. Approval is necessary in order for the Provider to obtain favorable refinancing, as determined by the Department; and
3. In the Department's judgment, failure to approve may adversely affect resident care; and
4. In the Department's judgment, approval will further the Department's goal of ensuring that public funds are only expended for services that are necessary for the well being of the citizens of Maine.

18.4.4. Sale and Leaseback Agreements-Rental Charges. Rental costs specified in sale and leaseback agreements incurred by providers through selling physical plant facilities or equipment to a purchaser not connected with or related to the provider, and concurrently leasing back the same facilities or equipment, are includable in allowable cost.

However, the rental charge cannot exceed the amount that the provider would have included in reimbursable costs, had he retained legal title to the facilities or equipment, such as interest on mortgage, taxes, depreciation, insurance and maintenance costs.

18.5. Interest Expense

18.5.1. Principle. Necessary and proper interest on both current and capital indebtedness is an allowable cost.

18.5.2. Interest. Interest is the cost incurred for the use of borrowed funds. Interest on current indebtedness is the costs incurred for funds borrowed for a relatively short term, usually one (1) year or less, but in no event more than fifteen (15) months. This is usually for such purposes as working capital for normal operating expenses. Interest on capital indebtedness is the cost incurred for funds borrowed for capital purposes, such as acquisition of facilities and equipment, and capital improvements. Generally, loans for capital purposes are long-term loans. Except as provided in subsection 18.5.4.6, interest does not include interest and penalties charged for failure to pay accounts when due.

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- 18.5.3. Necessary. In order to be considered "necessary", interest must:
- 18.5.3.1. Be incurred on a loan made to satisfy a financial need of the provider. Loans which result in excess funds or investments would be considered unnecessary; and
  - 18.5.3.2. Be reduced by investment income except where such income is from gifts, whether restricted or unrestricted, and which are held separate and not commingled with other funds. Income from funded depreciation is not used to reduce interest expense.
  - 18.5.3.3. Proper. Proper requires that interest:
    - 18.5.3.3.1. Be incurred at a rate not in excess of what a prudent borrower would have had to pay in the money market existing at the time the loan was made.
    - 18.5.3.3.2. Be paid to a lender not related through control or ownership, or personal relationship to the borrowing organization.
  - 18.5.3.4. Refinancing. Any refinancing of property mortgages or loans on fixed assets must be prior approved by the Department. If prior approval is not obtained any additional interest costs or finance charges will not be allowed.

18.5.4. Borrower-lender relationship

- 18.5.4.1. To be allowable, interest expense must be incurred on indebtedness established with lenders or lending organizations not related through control, ownership or personal relationship to the borrower. Presence of any of these factors could affect the "bargaining" process that usually accompanies the making of a loan, and could thus be suggestive of an agreement with higher rates of interest or of unnecessary loans. Loans should be made under terms and conditions that a prudent borrower would make in arm's-length transactions with lending institutions. The intent of this provision is to assure that loans are legitimate and needed, and that the interest rate is reasonable.

Thus, interest paid by the provider to partners, stockholders, or related organizations of the provider would not be allowed. Where the owner uses his own funds in a business, it is reasonable to treat the funds as invested funds or capital, rather than borrowed funds. Therefore, where interest on loans by partners, stockholders, or related organizations is disallowed as a cost solely because of the relationship factor, the principal of such loans shall be treated as invested funds in the computation of the provider's equity capital.

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- 18.5.4.2. Exceptions to the general rule regarding interest on loans from controlled sources of funds. Where the general fund of a provider borrows from a donor-restricted fund and pays interest to the restricted fund, this interest expense is an allowable cost. The same treatment is accorded interest paid by the general fund on money borrowed from the funded depreciation account of the provider. In addition, if a provider of a facility operated by members of a religious order borrows from the order, interest paid to the order is an allowable cost. Interest paid by the provider cannot exceed interest earned by the above subject funds.
- 18.5.4.3. Where funded depreciation is used for purposes other than improvement, replacement, or expansion of facilities or equipment related to resident care, or payment of long-term debt principle once the principle payment exceeds the straight-line depreciation allowed under the Principles of Reimbursement, allowable interest expense is reduced to adjust for offsets not made in prior years for earnings on funded depreciation.
- 18.5.4.4. Loans not reasonably related to resident care. Loans made to finance that portion of the cost of acquisition of a facility that exceeds historical cost are not considered to be for a purpose reasonably related to resident care.
- 18.5.4.5. Interest expense of related organizations. Where a provider leases facilities from a related organization and the rental expense paid to related organization is not allowable as a cost, costs of ownership of the leased facility are allowable as in interest cost to the provider. Therefore, in such cases, mortgage interest paid by the related organization is allowable as an interest cost to the provider.
- 18.5.4.6. Interest on Property Taxes. Interest charged by a municipality for late payment of property taxes is an allowable cost when the following conditions have been met:
  - 18.5.4.6.1. The rate of interest charged by the municipality is less than the interest which a prudent borrower would have had to pay in the money market existing at the time the loan was made;
  - 18.5.4.6.2. The payment of property taxes is deferred under an arrangement acceptable to the municipality;
  - 18.5.4.6.3. The late payment of property taxes results from the financial needs of the provider and does not result in excess funds; and
  - 18.5.4.6.4. Approval in writing has been given by the Department prior to the time period in which the interest is incurred. Any requests for prior approval must be received by the Department at least two weeks prior to the desired effective date of the approval.

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- 18.5.4.7. Limitation on the participation of capital expenditures. Interest is not allowable with respect to any capital expenditure in plant and property, and equipment related to resident care, which did not receive a required Certificate of Need Review approval.
- 18.5.5. The Department will make adjustments to the nursing facility's fixed cost component of the per diem rate to reflect the effect of refinancing which results in lower interest payments.
- 18.6. Return on Equity Capital of Proprietary Providers
- 18.6.1. Principle. A reasonable return on equity capital invested and used in the provision of resident care is allowable as an element of the reasonable cost of covered services furnished to the beneficiaries by proprietary providers. The amount on an annual basis is eight percent (8%).
- 18.6.2. For purposes of this subpart, the term "propriety providers" means providers, whether sole proprietorships, partnerships or corporations organized and operated with the expectation of earning profits for the owners, as distinguished from providers organized and operated on a non-profit basis.
- 18.6.3. For the purpose of computing the allowable return, the provider's equity capital means:
- 18.6.3.1. The provider's investment in plant and property and equipment related to resident care (net of depreciation) and funds deposited by a provider who leases plant, property, or equipment related to resident care and is required by the terms of the lease to deposit such funds (net or noncurrent debt related to such investment or deposited funds) and,
- 18.6.3.2. Net working capital maintained for necessary and proper operation of resident care activities.
- 18.6.3.3. Notwithstanding anything in Subsection 18.6.3.1 and debt representing loans from partners, stockholders, or related organizations, on which interest payments would be allowable as costs but for Subsection 18.5.4.1 is included in computing the amount of equity capital in order that the proceeds from such loans be treated as a part of the provider's equity capital. In computing the amount of equity capital upon which a return is allowable, investment in facilities is recognized on the basis of the historical cost.
- 18.6.4. Acquisitions. For facilities or tangible assets acquired, the excess of the purchase price paid for a facility or assets over (1) the historical cost of the tangible assets, or (2) the cost basis of the tangible asset, whichever is applicable, is not includable in the computation of equity capital. Loans made to finance such excess portion of the cost of such acquisitions are similarly not includable in the computation of equity capital.

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- 18.6.5. Computation of return on equity capital. For purposes of computing the allowable return, the amount of equity capital is the average investment during the reporting period. Return on investment as an element of allowable costs is subject to apportionment in the same manner as other elements of allowable costs.
- 18.6.6. Unapproved capital expenditures. With respect to any capital expenditure, a provider's investment in plant, property and equipment related to resident care, and funds deposited by a provider which leases plant, property, or equipment related to resident care which are found to be expenditures which have not been submitted to the designated planning agency as required, or have been determined to be inconsistent with health facility planning requirements, are not included in the provider's equity capital for computing the allowance for a reasonable return on equity capital.
- 18.6.7. Exclusion from Computation of Average Equity Capital. For the purpose of computing average equity capital, the following are examples of items not to be included in the computation:
- 18.6.7.1. Notes and loans receivable from owners or related organizations.
  - 18.6.7.2. Goodwill.
  - 18.6.7.3. Unpaid capital surplus.
  - 18.6.7.4. Treasury Stock.
  - 18.6.7.5. Unrealized capital appreciation surplus.
  - 18.6.7.6. Cash surrender value of life insurance policies.
  - 18.6.7.7. Prepaid premiums on life insurance policies.
  - 18.6.7.8. Assets acquired in anticipation of expansion and not presently used in the provider's operation or in the maintenance of resident care activities during the rate period.
  - 18.6.7.9. Inter-company accounts.
  - 18.6.7.10. The portion of the value of any motor vehicle that is attributed to personal use.
  - 18.6.7.11. Any other assets not directly related to or necessary for the provision of resident care to publicly aided residents.
  - 18.6.7.12. Funded Depreciation.
  - 18.6.7.13. Accrued interest on related party loans and cash invested in money market accounts or savings accounts for a period of over six months.
- 18.7. Insurance. Reasonable and necessary costs of insurance involved in operating a facility are considered allowable costs (real estate insurance including liability and fire insurance are included as fixed costs - see subsection 18.6.4). Premiums paid on property not used for resident care are not allowed. Life insurance's premiums related to insurance on the lives of key employees where the provider is a direct or indirect beneficiary are not allowable costs. A provider is a direct beneficiary where, upon the death of the insured officer or key employee the insurance proceeds are payable directly to the provider. An example of a provider as an indirect beneficiary is the case where insurance on the lives of officers is required as part of a mortgage loan agreement entered into for a building program, and, upon the death of an insured officer the proceeds are payable to the lending institution as a credit against the loan balance. In this case, the provider is not a direct beneficiary because it does not receive the proceeds directly, but is, nevertheless, an indirect beneficiary since its liability on the loan is reduced.

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18.7.1. Worker's Compensation Insurance premiums paid to an admitted carrier; application fees, assessments and premiums paid to an authorized fully-funded trust; and premiums paid to an individual self-insured program approved by the State of Maine for facility fiscal years that began on or after October 1, 1992, and deductibles paid by facilities related to such cost are allowable fixed costs. Estimated amounts for workers compensation insurance audit premiums will not be accepted as an allowable cost. The Department will require the facility to be a prudent and cost conscious buyer of worker's compensation insurance. In those instances where the Department finds that a facility pays more than the usual and customary rate or does not try to minimize costs, in the absence of clear justification, the Department may exclude excess costs in determining allowable costs under MaineCare. Allowable costs are subject to an experience modifier of 1.4; that is, cost associated with an experience modifier of 1.4 or under are allowable. Workers compensation costs incurred above the experience modifier of 1.4 shall be considered unallowable and will be settled at time of audit.

18.7.1.1. The costs of Loss-Prevention and Safety Services are allowable costs to a maximum of \$40.00 per covered employee per year for nursing facilities with an experience modifier greater than 9. The costs of Loss-Prevention and Safety Services are allowable costs to a maximum of \$70.00 per covered employee per year for nursing facilities with an experience modifier equal to or less than .9. Allowable costs shall include the cost of educational programs and training classes, transportation to and from those classes, lodging when necessary to attend the classes, materials needed in the preparation and presentation of the classes (when held at the nursing facility), and equipment (e.g.: lifts) which lead towards accomplishing the established goals and objectives of the facility's safety program. Non-allowable costs include salaries paid to individuals attending the safety classes and personal gifts such as bonuses, free passes to events or meals, and gift baskets.

18.7.1.2. The wages and fringes paid to workers engaged in formal Modified or Light-Duty Early-Return-To-Work Programs are allowable costs only to the extent that they cause a nursing facility to exceed its staffing pattern. Rehabilitation eligibility assessments are a cost to a limit of \$300.00 per indemnity claimant. (Rehabilitation services provided to eligible injured workers are to be paid for by their employer's insurer.)

18.8. Administrator in Training. The reasonable salary of an administrator in training will be accepted as an allowable cost for a period of six months provided there is a set policy, in writing, stating the training program to be followed, position to be filled, and provided that this individual obtain an administrator's license and serve as an administrator of a facility in the State of Maine. Prior approval in writing, from the Department, must be issued in advance of the date of any salary paid to an administrator in training. A request for prior approval must be received by the Department at least two (2) weeks prior to the desired effective start date of the administrator in training program. Failure to receive approval from the Department for the Administrator in Training salary will deem that salary an unallowable cost at time of audit. Failure to become an administrator within one year following completion of the examination to become a licensed administrator will result in the Department of Health and Human Services recovering 100% of the amount allowed of

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the administrator in training. If the administrator in training discontinues the training program for any reason or fails to take the required examination to become a licensed administrator, 100% of the amount allowed will be recovered by the Department.

- 18.9. Acquisition Costs. Fifty percent of the acquisition cost of the rights to a nursing facility license shall be approved as a fixed cost in those situations where the purchaser acquires the entire existing nursing facility license of a provider and delicensures all or a significant portion (at least 50%) of the beds associated with that license. This amount will be amortized over a ten (10) year period, beginning with the subsequent fiscal year after completion of the acquisition. This acquisition cost will not include any fees (eg: accounting, legal) associated with the acquisition.

- 18.10. Occupancy Adjustment.

Facilities With Greater Than 60 Beds. To the extent that fixed costs are allowable, such cost will be adjusted for providers whose annual level of occupancy is less than ninety percent (90%). The adjustment to the fixed cost component shall be based upon a theoretical level of occupancy of ninety percent (90%). Effective January 1, 2003, to the extent that fixed costs are allowable, such cost will be adjusted for providers whose annual level of occupancy is less than eighty-five percent (85%). For all new providers coming into the program, the 85% occupancy adjustment will not apply for the first 90 days of operation. It will, however, apply to the remaining months of their initial operating period.

The occupancy rate adjustment will be applied to fixed costs and shall be cost settled at the time of audit. This occupancy adjustment does not apply to High MaineCare Utilization or Nursing Facility Health Care Provider Tax.

Facilities With 60 or Fewer Beds. To the extent that fixed costs are allowable, such cost will be adjusted for providers whose annual level of occupancy is less than eighty-five percent (85%). The adjustment to the fixed cost component shall be based upon a theoretical level of occupancy of eighty-five percent (85%). Effective January 1, 2003, to the extent that fixed costs are allowable, such cost will be adjusted for providers whose annual level of occupancy is less than eighty percent (80%). For all new providers of sixty (60) or fewer beds coming into the program, the 80% occupancy adjustment will not apply for the first 90 days of operation. It will, however, apply to the remaining months of their initial operating period. The occupancy rate adjustment will be applied to fixed costs and shall be cost settled at the time of audit.

- 18.11. Start Up Costs Applicability

Start-up costs are incurred from the time preparation begins on a newly constructed or purchased building, wing, floor, unit, or expansion thereof to the time the first resident is admitted for treatment, or where the start-up costs apply only to nonrevenue-producing resident care functions or unallowable functions, to the time the areas are used for their intended purposes. Start-up costs are charged to operations. If a provider intends to prepare all portions of its entire facility at the same time, start-up costs for all portions of the facility will be accumulated in a single deferred charge account and will be amortized

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when the first resident is admitted for treatment. If a provider intends to prepare portions of its facility on a piecemeal basis (e.g., preparation of a floor or wing of a provider's facility is delayed), start-up costs would be capitalized and amortized separately for the portion(s) of the provider's facility prepared during different time periods. Moreover, if a provider expands its facility by constructing or purchasing additional buildings or wings, start-up costs should be capitalized and amortized separately for these areas.

Start-up costs that are incurred immediately before a provider enters the program and that are determined to be immaterial by the Department need not be capitalized, but rather will be charges to operations in the first cost reporting period. In the case where a provider incurs start-up costs while in the program and these costs are determined to be immaterial by the Department, these costs need not be capitalized, but will be charged to operations in the periods incurred.

For program reimbursement purposes, costs of the provider's facility and building equipment should be depreciated over the lives of these assets starting with the month the first resident is admitted for treatment, subject to the provider's method of determining depreciation in the year of acquisition or construction. Where portions of the provider's facility are prepared for resident care services after the initial start-up period, these asset costs applicable to each portion should be depreciated over the remaining lives of the applicable assets. If the portion of the facility is a resident care area, depreciation should start with the month the first resident is admitted for treatment. If the portion of the facility is a nonrevenue-producing resident care area or unallowable area, depreciation should begin when the area is opened for its intended purpose. Costs of major movable equipment, however, should be depreciated over the useful life or each item starting with the month the item is placed into operation.

Where a provider prepares all portions of its facility for resident care services at the same time and has capitalized start-up costs, the start-up costs must be amortized ratably over a period of 60 consecutive months beginning with the month in which the first resident is admitted for treatment.

Where a provider prorates portions of its facility for resident care services on a piecemeal basis, start-up costs must be capitalized and amortized separately for the portions of the provider's facility that are prepared for resident care services during different periods of time.

18.12. Return on Net Assets for Non-Profit Providers – A reasonable return on net assets invested and used in the provision of resident care is allowable as an element of the reasonable cost of covered services furnished to the beneficiaries by nonprofit providers. The amount on an annual basis is equal to one quarter (1/4) of the amount allowed for proprietary providers as stated in Section 18.6.1 of these Principles of Reimbursement.

18.12.1. The calculation of the return on net assets will be made in accordance with Sections 18.6.3 – 18.6.7.13 of these Principles of Reimbursement.

18.13. Payment for High MaineCare Utilization

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Nursing Facilities that have MaineCare utilization greater than 70% of their annual total days of care will receive a payment of \$.40 per reimbursed MaineCare day for each one (1) percent over seventy (70) percent, subject to the limitations set forth below.

**Prospective Per Diem Rate**

The payment for High MaineCare Utilization shall be calculated as total annual MaineCare days divided by total days of care in the facility's prior year fiscal year cost report (MaineCare days/total days of care \* \$.40 \* per each percent over 70%) and will be cost settled at audit. Days waiting placement (DWP) are excluded from this calculation. The payment for High MaineCare Utilization is included as part of the per diem rate.

**Audit Cost Settlement**

At the time of audit, the allowable Payment for High MaineCare Utilization shall be calculated. Days waiting placement (DWP) are excluded from this calculation.

Nursing Facilities that have MaineCare utilization greater than 70% of their annual total days of care, and that have MaineCare allowable costs for the routine and direct care components, in excess of MaineCare reimbursement for the routine and direct care components (excess MaineCare allowable costs) will receive a Payment for High MaineCare Utilization, for no more than the excess MaineCare allowable costs. Any over or under payments will be included as part of the audit settlement.

For the first cost settlement after July 1, 2014, if a Nursing Facility has a fiscal year that begins prior to July 1, 2014, the calculation of the Payment for High MaineCare Utilization will use only days of care after July 1, 2014, and rather than using the facility's total annual MaineCare days and total annual days of care, the Department will calculate the total number of days of care beginning on July 1, 2014. Intensive Rehabilitation NF Services for individuals with Acquired Brain Injury are not eligible for the High MaineCare Utilization payment.

**19. WAIVER**

The failure of the Department to insist, in any one or more instances, upon the performance of any of the terms or conditions of these Principles, or to exercise any right under these principles, or to disapprove of any practice, accounting procedure, or item of account in any audit, shall not be construed as a waiver of future performance of the right. The obligation of the Provider with respect to future performance shall continue, and the Department shall not be stopped from requiring such future performance.

**20. SPECIAL SERVICE ALLOWANCE**

- 20.1. Principle. A special ancillary service is to be distinguished from a service generally provided in the nursing facility.

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**21. OMNIBUS RECONCILIATION ACT OF 1987 (OBRA 87)**

OBRA 1987 has eliminated the distinction between ICFs and SNFs and the method of payment by such classifications. The statute provides for only one type of nursing facility. All nursing homes are now classified as a "nursing facility" with a single payment methodology.

**22. ESTABLISHMENT OF PROSPECTIVE PER DIEM RATE**

- 22.1. Principle. For services provided on or after July 1, 2014, the Department will establish a prospective per diem rate to be paid to each facility until the end of its fiscal year. Each nursing facility's cost components for the base, as determined from the audited cost report (or as filed cost report if audited cost report is not available) will be the basis for the base year computations (subject to upper limits). Allowable costs are separated into three components - direct, routine and fixed costs.

A one-time supplemental payment shall be paid to each qualifying Nursing Facility to distribute the remaining balance of the 2009 nursing facility rebasing appropriation.

The payment will be made in June 2009.

Payment will be made to each facility whose base year 2005 costs inflated to June 30, 2008 using the Skilled Nursing Facility Total Market Basket published in the Healthcare Cost Review first quarter 2008 and inflated to January 1, 2009 using zero percent is greater than the facilities rate effective October 1, 2008 (base year 1998) inflated to January 1, 2009 adjusted for the January 1, 2009 CMI. The one-time payment will be allocated based on the percentage of Medicaid incremental cost increase for each qualifying facility. The Medicaid incremental cost increase is calculated by subtracting the facilities rate effective October 1, 2008 (base year 1998) inflated to January 1, 2009 adjusted for the January 1, 2009 CMI from the rebased rate effective January 1, 2009 (base year 2005). The resulting difference is multiplied by the facilities estimated annual Medicaid days. Each facilities relative share of the Medicaid increased cost is multiplied by the pool amount of \$6,829,632 to determine the facility share of the supplemental payment. The Medicaid incremental cost increase will be reconciled using actual days of service from January 1, 2009 through June 30, 2009 in place of estimated annual Medicaid days. Any over or under payments will be reflected on the audit of the providers fiscal year which includes June 30, 2009 days of service.

The base year direct and routine cost component costs will be trended forward using the guidelines as described in Section 91. (See Section 22.3 for a complete description of the rate setting process for the direct care component and inflation guidelines from the base year through June 30, 2008.) The prospective rate shall consist of three components: the direct care cost component as defined in Section 16, the routine cost component as defined in Section 17, and the fixed cost component as defined in Section 18.

**22.2. FIXED COST COMPONENT**

The fixed cost component shall be determined from the most recent audited or, if more recent information is approved by the Department, it shall be based on that more recent

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information using allowable costs as identified in Section 18. As described in Section 44, fixed costs will be adjusted for providers whose annual level of occupancy is less than ninety percent (90%). The adjustment to fixed costs shall be based upon a theoretical level of occupancy of ninety percent (90%). The adjustment to the fixed cost shall be based upon a theoretical level of occupancy of ninety percent (90%). For all new providers coming into the program, the 90% occupancy adjustment will not apply for the first 90 days of operation. It will, however, apply to the remaining months of their initial operating periods. To the extent that fixed costs are allowable, such cost will be adjusted for providers with 60 or fewer beds whose annual level of occupancy is less than eighty-five percent (85%). The adjustment to the fixed cost component shall be based upon a theoretical level of occupancy of eighty-five percent (85%). The 85% occupancy rate adjustment will be applied to fixed costs for facilities' fiscal years beginning on or after 7/1/97, and shall be cost settled at the time of audit. For all new providers of sixty (60) or fewer beds coming into the program, the 85% occupancy adjustment will not apply for the first 30 days of operation. It will, however, apply to the remaining months of their initial operating period.

**22.3. DIRECT CARE COST COMPONENT**

**22.3.1. Case Mix Reimbursement System**

22.3.1.1. The direct care cost component utilizes a case mix reimbursement system. Case mix reimbursement takes into account the fact that some residents are more costly to care for than others. Thus the system requires:

- (a) the assessment of residents on the Department's approved form - MDS as specified in Section 18.2.;
- (b) the classification of residents into groups which are similar in resource utilization by use of the case mix resident classification groups as defined in Section 22.3.2.;
- (c) a weighting system which quantifies the relative costliness of caring for different classes of residents by direct care staff to determine a facility's case mix index.

**22.3.2. Case Mix Resident Classification Groups and Weights**

There are a total of forty-five (45) case mix resident classification groups including one resident classification group used when residents cannot be classified into one of the forty-four (44) clinical classification groups.

Each case mix classification group has a specific case mix weight as follows:

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**RESIDENT CLASSIFICATION GROUP CASE MIX WEIGHT**

**REHABILITATION**

REHAB ULTRA HI/ADL	16-18	1.986
REHAB ULTRA HI/ADL	9-15	1.426
REHAB ULTRA HI/ADL	4 - 8	1.165
REHAB VERY HI/ADL	16-18	1.756
REHAB VERY HI/ADL	9-15	1.562
REHAB VERY HI/ADL	4 - 8	1.217
REHAB HI/ADL	13-18	1.897
REHAB HI/ADL	8-12	1.559
REHAB HI/ADL	4 - 7	1.260
REHAB MED/ADL	15-18	2.051
REHAB MED/ADL	8 -14	1.635
REHAB MED/ADL	4 - 7	1.411
REHAB LOW/ADL	14 -18	1.829
REHAB LOW/ADL	4-13	1.256

**EXTENSIVE**

EXTENSIVE 3/ADL	7-18/Head Injury – ADL 15 - 18	2.484
EXTENSIVE 2/ADL	7-18/Head Injury – ADL 10 - 14	2.057
EXTENSIVE 1/ADL	7-18/Head Injury – ADL 7 - 9	1.910

**SPECIAL CARE**

SPECIAL CARE/ADL	17-18	1.841
SPECIAL CARE/ADL	15-16	1.709
SPECIAL CARE/ADL	4-14	1.511

**CLINICALLY COMPLEX**

CLIN. COMP W/DEP/ADL	17-18D	1.826
CLIN. COMP/ADL	17-18	1.663
CLIN. COMP W/DEP/ADL	12-16D	1.503
CLIN. COMP/ADL	12-16	1.389
CLIN. COMP W/DEP/ADL	4-11D	1.331
CLIN. COMP/ADL	4-11	1.149

**IMPAIRED COGNITION**

COG. IMPAIR W/RN REHAB/ADL	6-10	1.199
COG. IMPAIR/ADL	6-10	1.152
COG. IMPAIR W/RN REHAB/ADL	4-5	0.945
COG. IMPAIR/ADL	4-5	0.888

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**BEHAVIOR PROBLEMS**

BEHAVE PROB W/RN REHAB/ADL	6-10	1.180
BEHAVE PROB/ADL	6-10	1.123
BEHAVE PROB W/RN REHAB/ADL	4-5	0.905
BEHAVE PROB/ADL	4-5	0.759

**PHYSICAL FUNCTIONS**

PHYSICAL W/RN REHAB/ADL	16-18	1.454
PHYSICAL/ADL	16-18	1.421
PHYSICAL W/RN REHAB/ADL	11-15	1.323
PHYSICAL/ADL	11-15	1.281
PHYSICAL W/RN REHAB/ADL	9-10	1.219
PHYSICAL/ADL	9-10	1.088
PHYSICAL W/RN REHAB/ADL	6-8	0.833
PHYSICAL/ADL	6-8	0.854
PHYSICAL W/RN REHAB/ADL	4-5	0.776
PHYSICAL ADL	4-5	0.749

UNCLASSIFIED ° 0.749

**22.3.3. Base Year Direct Care Cost Component**

22.3.3.1. Source of Base Year Cost Data. The source for the direct care cost component is the audited cost report (as filed cost report if an audit has not been completed) for the nursing facility's base, except for facilities whose MaineCare rates are determined in accordance with Sections 22.5 and 22.6, as described in Principle 16. The total audited, inflated allowable base year direct care costs are divided by the total actual audited days. Recalculation of the upper limits shall not occur until subsequent rebasing of all components occurs.

22.3.3.2. Case Mix Index. The Office of MaineCare Services shall compute the facility's specific case mix index for the base year as follows:

- a. First, calculate the nursing facility's 2011 average direct care case mix adjusted rate by dividing each facility's gross direct care payments received for their 2011 base year by their 2011 base year MaineCare direct care resident days.
- b. Second, calculate the nursing facility's 2011 case mix index by dividing the facility's 2011 average direct care case mix adjusted rate calculated above, by the facility's 2005 base year direct care rate.



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**22.3.3.3. Direct Care Regional Index**

Each region's cost index shall be determined as follows:

- i) The average case mix adjusted cost per day shall be calculated for each region from base year adjusted costs per day inflated to December 31, 2013.
- ii) The lowest cost region shall be provided an index of 1.00. The other regional indices are computed by determining 50% of the percentage difference in cost between that region and the lowest cost region.
- iii) The direct care regional indices are as follows:
  - Region I – 1.09
  - Region II – 1.03
  - Region III – 1.00
  - Region IV – 1.00

**22.3.3.4. Base year case mix and regionally adjusted MaineCare cost per day.**

Each facility's direct care case mix adjusted cost per day will be calculated as follows:

(a) The facility's direct care cost per day, as specified in Section 22.3.3.1, is divided by the facility's base year case mix index and regional cost index to yield the case mix adjusted cost per day.

**22.3.3.5. Array of the base year case mix and regionally adjusted cost per day.**

The direct care cost component will be inflated from the end of the facility's base year to December 31, 2013 using the United States Department of Labor, Bureau of Labor Statistics, Consumer Price Index, Historical Consumer Price Index for Urban Wage Earners and Clerical Workers – Nursing Home and Adult Day service.

For each peer group (hospital based facilities, non-hospital based facilities with less than or equal to sixty beds, and non-hospital based facilities with greater than 60 beds), MaineCare Services shall array all nursing facilities case mix adjusted costs per day inflated to December 31, 2013 from high to low and identify the median.

**22.3.3.6. Limits on the base year case mix and regionally adjusted cost per day.**

Within each peer group, the upper limit on the base year case mix and regionally adjusted cost per day shall be the median multiplied by One hundred ten percent (110%).

**22.3.3.7. Each facility's case mix adjusted direct care rate shall be the lesser of the limit in Section 22.3.3.5. or the facility's base year case mix and regionally adjusted cost per day multiplied by the regional cost index.**

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22.3.4. Calculation of the Direct Care Component.

The Office of MaineCare Services shall compute the direct resident care cost component for each facility as follows:

22.3.4.1. Direct care rate per day

The direct care rate per day, as determined by 22.3.3 shall be calculated by multiplying the total inflated direct care rate by the applicable case mix index for the RUG (RUG III Version 5.12.) group on the residents active assessment (OBRA assessment).

22.3.4.2. Direct Care Add-On

The direct care rate shall be increased by 25% of the excess of the base year direct care cost inflated to December 31, 2013 over the direct care rate, as determined in 22.3.4.1 using the case mix index for the base year as the applicable case mix index for this calculation and limited to a maximum of \$15 per day. Effective 8/1/10 This direct care add-on is calculated only at the time of rebasing and is included as a direct care add-on to the direct care rate.

22.3.4.3. Hold Harmless Provision

The direct care rate as determined in 22.3.4.1 and 22.3.4.28) for each nursing facility's first fiscal year to which amendments to these rules, effective July 1, 2014, apply, is less than the direct care rate in effect on April 1, 2014, the rate shall be increased by the differential between these two rates.

22.3.4.4. Staffing Ratios

All facilities are responsible for meeting the minimum staffing ratios as outlined in 10-144, Chapter 110, Regulations Governing the Licensing and Functioning of Skilled Nursing Facilities and Nursing Facilities, Chapter 9 as of 12/1/03.

22.3.5. Direct Care Cost Settlement.

For dates of service beginning on or after July 1, facilities that incur allowable direct care costs during their fiscal year that are less than their prospective rate for direct care will receive their actual cost.

Facilities, which incur allowable direct care costs during their fiscal year in excess of their prospective rate for direct care, will receive no more than the amount allowed by the prospective rate, except to the extent that the facility qualifies for High MaineCare Utilization.

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**22.4. ROUTINE COST COMPONENT**

Routine Cost component base year rates shall be computed as follows:

- 22.4.1. Using each facility's base year fiscal cost report, the provider's base year total allowable routine costs shall be determined in accordance with Section 17.
- 22.4.2. The base year per diem allowable routine care costs for each facility shall be calculated by dividing the base year total allowable routine care costs by the total Base Year resident days.
- 22.4.3. The routine cost component is inflated from the end of the facility's base year to December 31, 2013 using the United States Department of Labor, Bureau of Labor Statistics, Consumer Price Index for Medical Care Services – Nursing Homes and Adult Day Care services. For each peer group (hospital based facilities, non-hospital based facilities with less than or equal to 60 beds, and non-hospital based facilities with greater than 60 beds), the Office of MaineCare Services shall array all nursing facilities' base year costs per day inflated to December 31, 2013 from high to low and identify the median.
- 22.4.4. For each peer group, the upper limit on the base year cost per day shall be the median multiplied by one hundred ten percent (110%).
- 22.4.5. Each facility's Base Year Routine Care cost per diem rate shall be the lesser of the limit set in Subsection 22.4.4 or the facility's base year per diem allowable routine care costs inflated to December 31, 2013.
- 22.4.6. Routine Hold Harmless Provision:  
  
If the routine rate for the first fiscal year to which the July 1, 2014 amendments to these rules apply, is less than the routine care rate in effect on April 1, 2014, the rate shall be increased by the differential between these two rates.
- 22.4.7. Routine Cost Settlement. Facilities that incur allowable routine costs less than their prospective rate for routine costs may retain any savings as long as it is used to cover direct care costs. Facilities that incur allowable routine costs during their fiscal year in excess of the routine cost component of the prospective rate will receive no more than the amount allowed by the prospective rate except to the extent that the facility qualifies for High MaineCare Utilization.

**22.5. RATES FOR FACILITIES RECENTLY SOLD, RENOVATED OR NEW FACILITIES**

- 22.5.1. A nursing home project that proposes renovation, replacement or other actions that will increase MaineCare costs and for which an application is filed after March 1, 1993 may be approved only if appropriations have been made by the Legislature expressly for the purpose of meeting those costs. The basis for establishing the facility's rate through the certificate of need review is the lesser of the rate supported by the costs submitted by the applicant or the statewide base year median for the direct and routine cost components inflated to the current period. The fixed costs

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determined through the Certificate of Need review process must be approved by the Office of MaineCare Services (also see Section 44.2.5(2)).

22.5.1.1. For a facility sold after October 1, 1993, the direct and routine rate shall be the lesser of the rate of the seller or the rate supported by the costs submitted by the purchaser of the facility. The fixed cost component recognized by the MaineCare program will be determined through the Certificate of Need review process. Fixed costs determined through the certificate of need review process must be approved by the Office of MaineCare Services.

22.5.2. Nursing facility's not required to file a certificate of need application, currently participating in the MaineCare program, that undergo replacement and/or renovation will have their appropriate cost components adjusted to reflect any change in allocated costs. However, the rates established for the affected cost components will not exceed the state median rates for facilities in its peer group. In those instances that the data supplied by the nursing facility to the Department indicates that any one component rate should be less than the current rate the Department will assign the lower rate for that component to the nursing facility.

22.5.3. The reimbursement rates set, as stated in Sections 22.5.1 and 22.5.2, will remain in effect for the period of three (3) years from the date that they are set under these Principles.

22.5.4. At the conclusion of the three years, the reimbursement rate will be rebased to the fiscal year in section 41.3.1 and 43 or the most recent audited fiscal year occurring after the opening of the new facility, the completion of the new renovation, or the sale of the new facility, the completion of the new renovation, or the sale of the facility, which ever is the most current.

22.5.5. For the first, second, and third rate setting period, the base year case mix index that will be used for the prospective rate calculation will be 1.000. Similarly, the quarterly case mix index will be set at 1.000. For the fourth rate setting period, the base year index will be calculated based on all the nursing facility's MaineCare resident's average case mix indexes excluding the not classified group as of the 15<sup>th</sup> of the fourth month after the fiscal year begin date of the pro forma cost report. For example, if a facility's fiscal year beginning was January 1, 2001, the base year index would be calculated using all MaineCare residents with classifiable assessments as of April 15, 2001. The quarterly rate setting index would then be set as specified in Section 22.5.5.

**22.6. NURSING HOME CONVERSIONS**

22.6.1. In reference to Public Law 1981, c. 705, Pt. V, § 304, the following guidelines have been established in relation to how nursing facilities that convert nursing facility beds to residential care beds will be reimbursed:

22.6.1.1. A proforma step down cost report for the year in which the bed conversion will take place or the first full fiscal year in which the facility will operate with both nursing facility and residential care facility levels of care will be

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submitted to the Office of Elder Services and to the Division of Reimbursement and Financial Services of the Office of MaineCare Services.

- 22.6.1.2. Based on an analysis of the cost report by the Department, the allowable costs will be determined based on the Principles of Reimbursement for Nursing Facilities contained herein.
- 22.6.1.3. The occupancy level that will be used in the calculation of the rate will be set at the days included on the pro forma cost report submitted at the time of the conversion or at the 95% occupancy level, whichever is greater.
- 22.6.1.4. Effective 8/1/10 The case mix index will be determined as stated in Sections 16.2, 22.3.1, 22.3.2, and 22.3.3.2.
- 22.6.1.5. The upper limits for the direct and routine care cost components will be inflated forward to the end of the fiscal year of the proforma cost report submitted as required in Section 22.6.1.1.
- 22.6.1.6. The reimbursement rates set, as stated in Sections 22.6.1.1 and 22.6.1.5, will remain in effect for the period of three (3) years from the date that they are set under these Principles. The direct and routine components will be inflated to the current year, subject to the peer group cap. Reimbursement rates and all rate letters will have an effective date of the first day of the subsequent month after the date of the licensure change.
- 22.6.1.7. At the conclusion of the three years, the reimbursement rate will be rebased to the fiscal year stated in Sections 41.3.1, 42.1, and 17 or the most recent audited full fiscal year occurring after the conversion of nursing facility beds to residential care beds, whichever is the most current.
- 22.6.1.8. Section 22.6 is effective for nursing facilities with the effective date of conversion of nursing facility beds to residential care facility beds occurring on or after January 1, 1996.

**23. INTERIM, SUBSEQUENT, AND PROSPECTIVE RATES**

- 23.1. **Interim Rate and Subsequent Year Rates.** Effective 8/1/10 Fifteen days prior to the beginning of the State fiscal year, an interim rate will be established by using the fixed cost component of the latest audited cost report and adding to it the inflated routine cost components of the base year. The interim rate in subsequent fiscal years will be determined in the same manner as outlined above. The direct cost component is computed as specified in Section 80.3.4.
- 23.2. **Fixed costs** may be adjusted upon request of the provider when sufficient documentation (determined by the DHHS) has been provided to the Department. These adjustments will be effective with the next issuance of an interim rate.
- 23.3. **Prospective Rate.** The prospective rate, excluding fixed costs, shall be calculated to be 95.12 percent of all of the calculated Direct Care Cost Components and all of the Routine Cost Components.

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- 23.4. **Funding Adjustment.** The Department will:
- a. Take each individual nursing facility's July 1, 2014 rebased Direct Care Rate and rebased Routine Care Rate, after those rates have been adjusted to the prospective rate described in Principle 23.3, and add the two rates together ("sum of July 1, 2014, adjusted and rebased Direct Care and Routine Care rates").
  - b. The Department will compare the sum of July 1, 2014, adjusted and rebased Direct Care and Routine Care rates to each individual nursing facility's sum of April 1, 2014 Direct Care and Routine Care rates.
  - c. If the Sum of July 1, 2014, adjusted and rebased Direct Care and Routine care rates is less than the sum of its April 1, 2014, Direct Care and Routine Care rates, the Department will make the following adjustment:
    - i. The Department will take the difference between the two sums, and add that difference to the rebased and adjusted July 1, 2014 routine rate.
  - d. This Funding Adjustment will be done each year, by comparing the difference between the April 1, 2014 Sum of Direct Care and Routine Care rates, and the sum of Direct Care and Routine Care rates for the applicable year.
24. **FINAL PROSPECTIVE RATE.**
- Upon final audit of all nursing facility's base year cost reports, the Department will determine a final prospective rate, which cannot be greater than 95.12 percent of all of the calculated direct Care Cost Component and all of the Routine Cost Components.
- 24.1. A cost report is settled if there is no request for reconsideration of the Division of Audit's findings made within the required time frame or, if such request for reconsideration was made and the Division of Audit has issued a final revised audit report.
25. **FINAL AUDIT OF FIRST AND SUBSEQUENT PROSPECTIVE YEARS.**
- 25.1. **Principle.** All facilities will be required to submit a cost report in accordance with Section 13.2 at the end of their fiscal year on cost report forms approved by the Department. The Department will conduct a final audit of each facility's cost report, which may consist of a full scope examination by Department personnel and which will be conducted on an annual basis.
- 25.2. Upon final audit of a facility's cost report for the first and subsequent prospective years, the Department will:
- 25.2.1. Determine the actual allowable fixed costs incurred by the facility during the cost reporting period,
  - 25.2.2. Determine the occupancy levels of the nursing facility,
  - 25.2.3. Determine reimbursable direct care costs incurred by the facility during the reporting period per Section 22.3.5.

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- 25.2.4. Determine the actual allowable routine costs incurred by the facility during the cost reporting period per Section 22.3.6.
- 25.2.5. Calculate a final rate.
- 25.2.6. Determine if the payment criteria as described in 18.13 has been met.
- 25.2.7. Determine final settlement by calculating the difference between the audited final rate and the interim rate(s) paid to the provider times the MaineCare utilization.

Nursing facilities that transfer a cost center from one cost component to another cost component resulting in increased MaineCare costs will have the affected cost components adjusted at time of audit.

Upon final audit of a facility's cost report, the Department will calculate a final prospective rate and determine the lump sum settlement amounts either due to or from the nursing facility.

The Division of Audit final audit adjustment to the nursing facilities annual cost report will consider the impact of days waiting placement as specified in the Principles of Reimbursement for Residential Care Facilities. Fixed cost reimbursement for the nursing facility will not be affected by days waiting placement reimbursement to the nursing facilities.

**26. SETTLEMENT OF FIXED EXPENSES**

- 26.1. The Department will reimburse facilities for the actual allowable fixed costs that are incurred during a fiscal year. Upon final audit of a facility's cost report, if the Department's share of the

allowable fixed costs actually incurred by the facility is greater than the amount paid by the Department (the fixed cost component of the final prospective rate multiplied by the number of days of care provided to MaineCare beneficiaries), the difference will be paid to the facility by the Department. If, the Department's appropriate share of the allowable fixed costs actually incurred by a facility is less than the amount paid by the Department, the difference will be paid to the Department by the facility.

- 26.2. Federal regulations state that during the first year of implementing the nursing home reform requirements, the new costs which a facility must incur to comply with these requirements will be treated as a fixed cost. The facility must maintain the appropriate documentation in order for these costs to be identified at the time of the facility's final audit.

The cost associated with meeting the Nursing Home Reform Act of 1987 requirements will continue to be treated as a fixed cost through the facility's first full fiscal year after September 30, 1991 and will not be included in the determination of incentive payments which the facility might be entitled to receive as a result of its performance during that year. Thereafter, the cost associated with implementing the Nursing Home Reform Act of 1987 will be considered in the appropriate cost component and will be added to the facility's final prospective rate.

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Upon final audit of a facility's cost report, if the Department's share of the allowable OBRA costs actually incurred by the facility is greater than the amount paid by the Department, the Department will pay the facility the difference. If on the other hand, the Department's appropriate share of the allowable OBRA costs actually incurred by a facility is less than the amount paid by the Department, the difference will be paid to the Department by the facility.

**27. ESTABLISHMENT OF PEER GROUP**

27.1. Establishment of Peer Group. All Nursing care facilities will be included in one of three peer groups. Hospital based nursing facilities (excluding governmental institutions) will comprise one peer group, non-hospital based facilities with sixty or fewer beds will compose a second peer group, and non-hospital based facilities with more than sixty beds will compose the third peer group. Please refer to Section 13 for a description of a hospital based nursing facility.

For determining the Medicare upper limit, it should be noted that the establishment of these three peer groups in developing a payment model is not an accepted model in determining the upper limits as established by Federal Statute. The Federal Statute recognizes free standing nursing facilities in determining the upper limit. The upper limit for hospital based facilities is based on one-half the routine costs of freestanding facilities and one-half the costs of hospital based facilities. Therefore, the appropriate Medicare upper limit test will be applied to all nursing facilities.

**28. CALCULATION OF OVERPAYMENTS OR UNDERPAYMENTS.**

Upon determination of the final rate as outlined in section 84 above, the Department will calculate the net amount of any overpayments or underpayments made to the facility.

If the Department determines that it has underpaid a facility, the Department will estimate the amount due and forward the result to the facility within thirty days. If the Department determines that it has overpaid a facility, the Department will so notify the facility. Facilities will pay the total overpayment within sixty (60) days of the notice of overpayment or request the Department to reduce facility payments during the balance of its fiscal year by the amount of the overpayment. Facilities that do not notify the Department of the method by which they intend to repay the overpayment will, beginning 60 days after their receipt of the notice of overpayment, have their subsequent payments from the Department reduced by the amount of overpayment.

If a facility appeals a determination of overpayment, the facility must repay within sixty (60) days of the notice of overpayment all portions of the determined overpayment except those that are expressly disputed and for which specific dollar values are identified. Repayment of each such specifically disputed portion and identified amount shall be stayed pending resolution of the dispute with respect thereto. The amount of money in dispute must be identified in the manner outlined in Section 37.

The net amount of any over or underpayment made to the facility will be based on 1) the calculation of actual fixed expenses incurred in the prior year and 2) the estimated difference in amount due or paid based on the interim versus final prospective rate.



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**29. BEDBANKING OF NURSING FACILITY BEDS**

29.1. Any bedbanking request must be submitted to the Department for review by the Office of Elder Services and the Office of MaineCare Services. Nursing facilities are permitted to bank nursing facility beds, according to the guidelines contained in Title 22, Chapter 103A, Section 333, providing the space left vacant in the facility is not used for the creation of private rooms. In addition to those guidelines, a floor plan must be submitted to the Office of Elder Services that describes the intended use of the banked bed spaces. This floor plan will be reviewed by the Department. Reimbursement of costs associated with the banked beds will be allowed to the extent that such costs have been approved by the Department. Reasons that the Department may deny the space as reimbursable under these Principles includes, but is not limited to, the following:

- 29.1.1. the use of the space is not reimbursable under the criteria contained in these Principles,
- 29.1.2. the proposed purpose of the use of the space has already been designated by other space within the facility and this would constitute duplication of use,
- 29.1.3. the proposed use of the space is not deemed to be in the best interest of the physical, emotional, and safety needs of the residents (In this case, a recommendation by the Department may be made for an alternative use of the space).

29.2. Pursuant to Title 22, Chapter 103A, Section 333, the following cost components shall be decreased by a percentage equal to the percentage of bed days decreased by the banking of the beds. Total bed days used to calculate this percentage will be the audited days (as filed if audited days are not available) from the base year cost report. (e.g. If a facility decreased the number of beds by 25%, and the total bed days in the base year equals 40000 and the facility was at 90% occupancy = 36000 days, then the bed days used in the calculation of the rate after the bedbanking would equal 90% of 30000 days or 27000 days.) This percentage decrease would be used in the calculation of the new rate for the following cost components based on what the total audited costs (as filed, if audited cost are not available) in the base year.

- 29.2.1. Routine Cost Component
  - Administrative and Management Ceiling.
  - Housekeeping Supplies
  - Laundry Supplies
  - Dietary Supplies
  - Patient Activity Supplies
  - Food Costs

29.3. Direct Care Cost Component - The Direct Care Cost Component will be decreased, subject to Licensing and Certification Regulations, by a percentage equal to 50% of the total percentage decrease based on the audited costs (as filed, if audited costs are not available) in the base year for the following areas:

- 29.3.1. RNs
- 29.3.2. LPNs

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- 29.3.3. CNAs, CMAs
- 29.3.4. Contract Nursing
- 29.3.5. Payroll Benefits and taxes for 89.31 through 89.34
- 29.3.6. Medical Supplies/Medicine and Drugs

(e.g. Using the example in 29.2 of a 25% decrease, if the total audited costs (as filed, if audited costs are not available) of the RNs, LPNs, CNAs, CMAs, Contract Nursing, and benefits and taxes and medical supplies/medicine and drugs were \$400,000 in the base year, the allowable costs for this component would be reduced by \$50,000 or 12.5%. The ratio of labor costs to benefits and taxes as contained in the base year cost report would be used in the determination of the amounts decreased in each of those areas.) Reimbursement rates and all rate letters will have an effective date of the first day of the subsequent month after the date of the licensure change.

**30. DECERTIFICATION/DELICENSING OF NURSING FACILITY BEDS**

30.1. Pursuant to Title 22, Section 304, any request for delicensing/decertification of nursing facility beds must be submitted to the Department for review by Office of MaineCare Services. In addition to those guidelines, a floor plan must be submitted to the Office of MaineCare Services which describes the intended use, if any, of the space that the beds previously occupied. This floor plan will be reviewed by the Department. Reasons that the Department may deny the space as reimbursable under these Principles includes, but is not limited to, the following:

- 30.1.1. the use of the space is not reimbursable under the criteria contained in these Principles,
- 30.1.2. the proposed purpose of the use of the space has already been designated by other space within the facility and this would constitute duplication of use,
- 30.1.3. the proposed use of the space is not deemed to be in the best interest of the physical, emotional, and safety needs of the residents (In this case, a recommendation by the Department may be made for an alternative use of the space).

30.2. The following cost components shall be decreased by a percentage equal to the percentage of bed days decreased by the delicensing/decertification of the beds. Total bed days used to calculate this percentage will be the audited days (as filed if audited days are not available) from the base year cost report. The example used in Section 29.2 to also applicable to this section. This percentage decrease would be used in the calculation of the new rate for the following cost components based on what the total audited costs (as filed, if audited costs are not available) in the base year:

- 30.2.1. Routine Cost Component
  - 30.2.1.1. Administrative and Management Ceiling.
  - 30.2.1.2. Housekeeping Supplies
  - 30.2.1.3. Laundry Supplies
  - 30.2.1.4. Dietary Supplies
  - 30.2.1.5. Patient Activity Supplies
  - 30.2.1.6. Food Costs

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30.3. Direct Care Cost Component - The Direct Care Cost Component will be decreased, subject to Licensing and Certification Regulations, by a percentage equal to 50% of the total percentage decrease based on the audited costs (as filed, if audited costs are not available) in the base year for the following areas:

- 30.3.1. RNs
- 30.3.2. LPNs
- 30.3.3. CNAs, CNAs-M
- 30.3.4. Contract Nursing
- 30.3.5. Payroll Benefits and taxes for 30.3.1 through 30.3.3.
- 30.3.6. Medical Supplies/Medicine and Drugs

(e.g. Using the example in 29.2 of a 25% decrease, if the total audited costs (as filed, if audited costs are not available) of the RNs, LPNs, CNAs, CMAs, Contract Nursing, and benefits and taxes were \$400,000 in the base year, the allowable costs for this component would be reduced by \$50,000 or 12.5%. The ratio of labor costs to benefits and taxes as contained in the base year cost report would be used in the determination of the amounts decreased in each of those areas.) Reimbursement rates and all rate letters will have an effective date of the first day of the subsequent month after the date of the licensure change.

**31. INFLATION ADJUSTMENT – Cost of Living Adjustment (COLA)**

As the State Legislature approves funding, the Department will notify the nursing facilities, in writing, of what the COLA will be, for what applicable fiscal period, and will specify the COLA in terms of a percentage change.

The COLA is 2% effective October 1, 2011.

For each subsequent year, there will be an inflation adjustment as described in Subsection 22.3.3 and 22.4.3 based on the Consumer Price Index (CPI). For those applicable fiscal periods where the Commissioner has determined that a COLA will be made, and the Department has sent forth the above notice, the following will apply:

- 1) Total wages, as set forth in Principle 9.5, and benefits, as set forth in Principle 16.1.7, for “front line employees,” as defined in the Definitions Section (Section 1.4) be divided by total worked hours to determine the average wage and benefit rate per hour for front line employees for the applicable fiscal period in which a COLA has been made. This average wage and benefit rate per hour will be compared to the average wage and benefit rate per hour for the fiscal period immediately prior to the period of the COLA in order to determine a percentage change in the average wage and benefit rate per hour.
- 2) Nursing facilities must demonstrate a percentage change in the average wage and benefit rate per hour for front line employees that is equal to or greater than the COLA as specified in the Department’s notice.

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- 3) If the percentage change in the average wage and benefit rate per hour is less than the COLA as specified in the Department's notice, the Department will recover, at time of audit, the difference between what the average wage and benefit rate per hour for front line employees was for the applicable fiscal period, and what it should have been if it had exactly matched the COLA as specified in the Department's notice.

Example: If the COLA approved by the Commissioner is 3% and the comparison of front line average wage and benefits shows only a 2% increase, 1% of the COLA attributable to wages and benefits will be recovered at time of audit.

- 4) For the COLA effective October 1, 2011, if the nursing facility did not pass on the COLA to front line employees based on Principles 91.1.1 through 91.1.4 then, the nursing facility must demonstrate, by its first fiscal year ending after July 1, 2013, a percentage change in the average wage and benefit rate per hour for front line employees that is equal to or greater than the COLA. For the nursing facility's first fiscal year ending after July 1, 2013, the average wage and benefit rate per hour will be compared to the average wage and benefit rate per hour for the nursing facility's fiscal year ending in 2008, the year of previous cost-of-living adjustment.

If the facility demonstrates, to the satisfaction of the Department, that the facility granted an equivalent wage increase since the previous COLA adjustment (ie, the percentage change in average wage/benefit rate per hour is equivalent to or greater than the COLA), then the nursing facility shall be provided with full payment. If the percentage change in the average wage and benefit rate per hour is less than the COLA as specified within this rule, the Department will recoup, at time of audit, the difference between what the average wage and benefit rate per hour for front line employees was for the applicable fiscal period, and what it should have been if it had exactly matched the COLA as specified within this rule.

**32. REGIONS**

The regions, for DHS analysis purposes, are:

Region I - Cumberland County, Knox County, Lincoln County, Sagadahoc County, and York County.

Region II - Androscoggin County, Franklin County, Kennebec County, Oxford County, and Somerset County.

Region III - Penobscot County, Piscataquis County, Waldo County, Hancock County, and Washington County.

Region IV - Aroostook County

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**33. DAYS WAITING PLACEMENT**

Reimbursement to nursing facilities for days waiting placement are governed by the regulations specified in the Principles of Reimbursement for Residential Care Facilities.

**34. EXTRAORDINARY CIRCUMSTANCE ALLOWANCE**

Facilities which experience unforeseen and uncontrollable events during a year that result in unforeseen or uncontrollable increases in expenses may request an adjustment to a prospective rate in the form of an extraordinary circumstance allowance. Extraordinary circumstances include, but are not limited to:

- \* events of a catastrophic nature (fire, flood, etc.)
- \* unforeseen increase in minimum wage , Social Security, or employee retirement contribution expenses in lieu of social security expenses
- \* changes in the number of licensed beds
- \* changes in licensure or accreditation requirements

If the Department concludes that an extraordinary circumstance existed, an adjustment will be made by the Department in the form of a supplemental allowance.

The Department will determine from the nature of the extraordinary circumstance whether it would have a continuing impact and therefore whether the allowance should be included in the computation of the base rate for the succeeding year.

**35. ADJUSTMENTS**

35.1. Adjustment for Unrestricted Grants or Gifts. Unrestricted Federal or State grants or gifts received by a facility and which have been deducted from operating costs for purposes of reimbursement will be added back to the direct resident care and routine cost component for purposes of calculating a base rate.

35.2. Adjustment for Appeal Decisions. The Department will adjust any interim or final prospective rate to reflect appeal decisions made subsequent to the establishment of those rates.

35.3. Adjustments for Capital Costs. The Department will adjust the fixed cost component of an interim or final prospective rate to reflect increases or decreases in capital costs. For example costs which have been approved under the Maine Certificate of Need Act or refinancing.

**36. APPEAL PROCEDURES - START UP COSTS - DEFICIENCY RATE - RATE LIMITATION**

**36.1. Appeal Procedures**

36.1.1. A facility may administratively appeal any of the following types of Division of Audit determinations:

1. Audit Adjustment
2. Calculation of final prospective rate

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3. Adjustment of final prospective rate or a refusal to make such an adjustment pursuant to these Principles.

36.1.2. An administrative appeal will proceed in the following manner:

1. Within 30 days of receipt of an audit or other appealable determination, the facility must request, in writing, an informal review before the Director of the Division of Audit or his/her designee. The facility must forward, with the request, any and all specific information it has relative to the issues in dispute, note the monetary amount each issue represents and identify the appropriate principle supporting the request. Only issues presented in this manner and timeframe will be considered at an informal review or at a subsequent administrative hearing.
2. The Director or his/her designee shall notify the facility in writing of the decision made as a result of the informal review. If the facility disagrees with the results of the informal review, the facility may request an administrative hearing before the Commissioner or a presiding officer designated by the Commissioner. Only issues presented in the informal review will be considered at the administrative hearing. A request for an administrative hearing must be made, in writing, within 30 days of receipt of the decision made as a result of the informal review.
3. To the extent the Department rules in favor of the facility, the audit report or prospective rate will be corrected.
4. To the extent the Department upholds the original determination of the Division of Audit, review of the results of the administrative hearing is available in conformity with the Administrative Procedures Act, 5 M.R.S.A. §11001 et seq.

**37. DEFICIENCY PER DIEM RATE.**

When a facility is found not to have provided the quality of service or level of care required, reimbursement will be made on 90% of the provider's per diem rate, unless otherwise specified. This "deficiency rate" will be applied following written notification to the facility of the effective date of the reduced rate for any of the following service deficiencies:

- 37.1. Staffing over a period of two weeks or more does not meet the Federal Certification and State Licensing requirements, except where there is written documentation of a good faith effort to employ licensed nurses to meet the licensed nurse requirements over and above the full time director of nursing;
- 37.2. Food service does not meet the Federal Certification and State Licensing requirements;
- 37.3. Specific, documented evidence that the care provided does not meet the Federal Certification and State Licensing requirements. Such penalty to be effective no sooner than 30 days from written notification that such deficiencies exist;

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- 37.4. Failure to correct, within the time frames of an accepted Plan of Correction, deficiencies in meeting the Federal Certification and State Licensing requirements, which cause a threat to the health and safety of residents in a facility or the surrounding community;
- 37.5. Failure to submit a cost report, financial statements, and other schedules as requested by the Division of Audit and to maintain auditable records as required by these Principles and other relevant regulations may result in application of the deficiencies per diem rate. The deficiency per diem rate for these items will go into effect immediately upon receipt of written notification from the Department of Health and Human Services.
- 37.6. Failure to correct MDS as requested in writing and submit within the specified time outlined in Section 16.2.1 of these Principles of Reimbursement.

A reduction in rate because of deficiencies shall remain in effect until the deficiencies have been corrected, as verified by representatives of the Department of Health and Human Services, following written notification by the provider that the deficiencies no longer exist. No retroactive adjustments to the full rate shall be made for the period that the deficiency rate is in effect unless the provider demonstrates to the satisfaction of the Department that there was no just cause for the reduction in payment.

38. **INTENSIVE REHABILITATION NF SERVICES FOR BRAIN INJURED INDIVIDUALS (BI)**

It has been determined that the reasonable cost of comprehensive rehabilitative services of brain injury is an allowable cost. This requires that the facility possess characteristics, both in terms of staffing and physical design, which meet the requirements of providing comprehensive rehabilitative BI services. The Department will require that the facility obtain prior approval of its staffing pattern for the nursing and clinical staff associated with the BI unit from the Office of MaineCare Services. In the event a facility believes that the needs of the residents it serves have increased or decreased, the facility must request prior approval from the Office of MaineCare Services authorizing such a change to its staffing pattern/reimbursement rate.

The Department will recognize a NF-BI unit when it is a distinct part of a dual-licensed nursing facility. The facility will be reimbursed for the average annual per diem cost for BI rehabilitative services, for individuals classified as eligible for BI services in accordance with Chapter II, Section 67 of the MaineCare Benefits Manual. There can be no duplication of services with other providers if clinical and therapy services are included in the facility's staffing/reimbursement rate.

- 38.1. Principle. A nursing facility which has recognized BI unit will be reimbursed for services provided to members covered under MaineCare based upon the actual cost of services provided. The Department will establish the rate and determine that the cost is reasonable and adequate to be an efficiently and economically operated facility in order to provide care and services in conformity with applicable state and federal laws, regulations and quality and safety standards.

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38.2. Cost. The Department's payments made for allowable BI services provided will be based on the actual cost of services provided. The allowable per diem cost for BI services will include a direct care price, a routine service component and a rehabilitative ancillary service component and a fixed cost component.

38.2.1. The direct care price will be determined by the Office of MaineCare Services. It will be increased annually by the rate of inflation, as defined in Section 31, at the beginning of a facility's fiscal year. This direct care price is not subject to audit. The Direct Care price times the number of Brain Injury days of service will be removed from the total Direct Care Cost in determining the allowable cost of the NF level of care.

38.2.2. The Routine Cost component rate will be increased annually by the rate of inflation, as defined in Section 91, at the beginning of a facility's fiscal year. These routine costs will be cost settled on an annual basis at the end of the facility's fiscal year. They will be based on actual costs allocated to Brain Injury services in accordance with the allocations defined in Section 7.10 of these Principles.

38.2.3. Rehabilitative ancillary services included in the care of a brain injured individual residing in a recognized BI unit shall be considered an allowable cost. Covered ancillary services must meet the requirements and definitions under Medicare regulations. These rehabilitative costs will be increased annually by the rate of inflation, as defined in Section 91, at the beginning of a facility's fiscal year. These costs will be cost settled on an annual basis at the end of the facility's fiscal year. They will be based on actual costs allocated to Brain Injury services in accordance with the allocations defined in Section 7.10 of these Principles.

38.2.4. Fixed Costs. Fixed Costs are allowable cost as defined in Section 44 of these Principles. These costs will be cost settled on an annual basis at the end of the facility's fiscal year. They will be based on actual costs allocated to Brain Injury services in accordance with the allocations defined in Section 7.10 of these Principles.

38.3. Rehabilitative ancillary services are not subject to the routine service cost limitations.

Rehabilitative ancillary services include:

- Physical Therapy Services
- Occupational Therapy Services
- Speech Pathology Services
- Respiratory Therapy Services
- Recreational Therapy Services
- Physiatrial Evaluation and Consultation Services
- Neuropsychology Evaluation and Consultation Services
- Psychology Evaluation and Consultation Services

38.4. Cost Reporting. Costs will be reported on forms provided by the Department that will segregate NF-BI routine costs and BI ancillary costs from standard NF costs For the purpose of calculating a separate NF-BI rate, whether interim or final, a facility that has been granted a

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special NF-BI rate for a distinct part shall allocate its costs to the distinct part as if the distinct part were licensed as a separate level of care.

All other principles pertaining to that allowability, recording and reporting of costs shall apply.

**39. COMMUNITY-BASED SPECIALTY NURSING FACILITY UNITS**

Community-based specialty nursing facility units providing services under contract with the Department of Health and Human Services to former residents of the Augusta Mental Health Institute (AMHI) and the Bangor Mental Health Institute (BMHI).

The Department may designate specialty nursing facility units that provide special services under contract with the Department of Health and Human Services to former residents of the Augusta Mental Health Institute (AMHI) and the Bangor Mental Health Institute. It has been determined that the reasonable cost of services for these residents, who have multiple medical needs that make them eligible for nursing facility level of care and have a primary diagnosis of mental illness that requires the ongoing supervision of trained professionals, is an allowable cost. This requires the nursing facility unit to possess characteristics, both in terms of staffing and physical design, for providing services to these residents.

Such designated specialty units shall be subject to the provision of these rules, except for the rate limitations contained in Sections 22-87.

The Department will require that the facility obtain prior approval of its staffing pattern for the nursing and clinical staff associated with these facilities from the Office of MaineCare Services. In the event a facility believes that the needs of the residents it serves have increased or decreased, the facility must request prior approval from the Office of MaineCare Services authorizing such a change to its staffing pattern.

39.1. Principle. A nursing facility that is recognized as a specialty unit under this section will be reimbursed for services provided to residents covered under the Title XIX program based upon the actual cost of services provided. The Department will establish the rate and determine that the cost is reasonable and adequate to be an efficiently and economically operated facility in order to provide care and services in conformity with applicable state and federal laws, regulations, and quality and safety standards.

39.2. Cost. The Department's payments made for allowable services provided will be based on the actual allowable cost of services provided to such residents. Effective 8/1/10 The allowable per diem cost for the services will be increased annually by the rate of inflation at the beginning of each facility's fiscal year based on Section 91. This per diem rate is subject to audit and will be adjusted to the actual allowable costs of providing services to such residents in these units at year end.

39.3. Cost Reporting. Costs will be reported in a manner that will segregate the costs of such residents in the specialty unit from the costs of other residents in the unit and the standard nursing facility's costs as apply under these Principles.

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For the purpose of calculating the reimbursement rate for such residents in the specialty unit, whether interim or final, a facility that has been designated as a specialty unit under this section of the Principles for a distinct part shall allocate the costs of such residents in the distinct part as if the distinct part were licensed as a separate level of care.

All other sections of these Principles pertaining to the allowability, recording, and reporting of costs shall apply.

**40. PUBLICLY OWNED NURSING FACILITIES**

40.1. For publicly owned nursing facilities, as defined in subsection 1.4 of this Section, the total MaineCare per diem fund must not exceed the lesser of the facility's Medicaid allowable costs as reflected on the Medicare cost report or the Medicare rate of reimbursement. Such designated publicly owned nursing facilities shall be subject to the provisions of the rules contained in the Principles of Reimbursement for Nursing Facilities.

**41. REMOTE ISLAND NURSING FACILITIES**

41.1. In order to qualify as a remote island nursing facility, a nursing facility must meet all of the following criteria:

1. The nursing facility must be located on an island, and
2. must have less than 30 licensed NF beds, and
3. must not be physically located within a hospital, and
4. must not have any licensed residential care beds, and
5. must maintain Medicaid (MaineCare) utilization of 95% or greater.

41.1.1. Principle. A nursing facility that qualifies as a remote island nursing facility under this section will be reimbursed for services provided to residents covered under the Title XIX program based upon the actual allowable cost of services provided.

41.1.2. Rate setting. Annually, at the beginning of each facility's fiscal year, the Department will establish the rate based on the latest audited cost report. The allowable per diem cost for the services will be inflated to the beginning of the facility's fiscal year based on Section 31. If the facility experiences cost increases in excess of the current interim rate, the provider can request to have the interim rate adjusted. The written request along with the supporting documentation for the rate adjustment should be submitted to:

Department of Health and Human Services  
Director, Rate Setting Unit  
11 State House Station  
Augusta, ME 04333

The Director will review the request and determine if a rate adjustment is necessary.

41.1.3. Audit. The per diem rate is subject to year-end audit and will be adjusted to the actual allowable costs of providing services to eligible residents during the year.

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- 41.1.4. Except for Sections 17.4.1 through 17.4.1.44, and 22-27, all other sections of these principles shall apply.

Payments to island facilities may not exceed Medicare's usual and customary charge, as outlined in Principle 10 of these rules.

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**APPENDIX A:**

**CERTIFIED NURSES AIDE TRAINING PROGRAMS**

Principle. Effective for CNA training programs beginning on or after January 1, 2001, the median plus 10% of costs per student paid by the Department for state fiscal year ending in 1998 to qualify individuals as certified nurse aides is reimbursable under the MaineCare Program. These programs must be conducted in accordance with the requirements of the Maine Board of Nursing for education programs for nurse's aides. To be allowable these programs must be conducted within a licensed nursing facility within the State of Maine or under contract with an educational institute whereby the classroom instruction may be provided in the educational facility, but the supervised clinical experience must be within the licensed nursing facility receiving reimbursement under the "Principles of Reimbursement for Long-Term Care Facilities".

**Definitions**

1. Allowable Programs. All CNA programs must be approved by the Department of Educational in order for a nursing facility to be reimbursed for a CNA training program.

The Department will reimburse for the number of courses needed to meet the facility's needs, or the needs of a group of facilities on a prorated basis, which is expected to be no more than three CNA courses per year, unless it is found that three courses in not enough to meet the facility's needs. However, costs for classes of four or fewer students will be allowed no more than twice a year.

2. Allowable Costs.
  - a) qualified instructor for classroom instruction and clinical instruction, not to exceed 150 hours.
  - b) instructor preparation time, not to exceed 15 hours.
  - c) additional clinical instructor time when number of students in program exceeds 10.
  - d) one "Train the Trainer Program" per facility per year.
  - e) training materials, books and supplies necessary for providing the CNA program.
  - f) liability insurance.
  - g) competency examinations, if Department of Educational no longer provides the competency examinations.
  - h) administrative overhead expenses shall be limited to 10% of the total allowable CNA training budget.

The cost per student cannot exceed the cost of tuition in a program offered through the Department of Education that is reasonably accessible. If it is determined that any of the CNA training programs offered by a facility has not met or does not presently meet the requirements of the Maine Board of Nursing or is not an approved program through the Department of Educational and the Department of Professional and Financial Regulation, the Department will initiate action to recoup all reimbursement.

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All income received from these programs must be used to reduce the overall cost of the programs. Reimbursement. In order for a nursing facility to be reimbursed for conducting an approved CNA training program, the facility must submit a formal request for reimbursement to the Director of the Office of MaineCare Services, 11 State House Station, Augusta, Maine, 04333-0011. All requests must be received by the Department before the end of the facility's current fiscal year in which the CNA program began. Any request that is not received before the end of the facility's current fiscal year in which the CNA program begins will not be considered as an allowable cost under the MaineCare Program.

All requests must include:

1. A completed schedule "Request for Budget Approval" available from the Office of MaineCare Services.
2. Copies of the letters of intent to employ for non-employees participating in the training program.
3. Copy of the Department of Education "Notice of Status" letter.

The Department will reimburse a nursing facility the median plus 10% of costs per student paid by the Department for state fiscal year 1998 for CNA training. The allowable cost of approved CNA training programs conducted at a nursing facility will not be included in the calculation of the facility's prospective rate, but will be reimbursed in a lump sum payment upon approval by the Office of MaineCare Services.

The Division of Audit will audit all CNA training costs at the time of the facility's final audit. Therefore it is very important that the facility maintain accurate records of the CNA training programs conducted by the nursing facility.

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