# For Participating Drug Manufacturers

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#### NOTIFICATION BY CMS OF RECEIPT OF YOUR QUARTERLY DATA

The number of labelers asking for acknowledgment of receipt of their quarterly data has increased dramatically over the past few quarters. Because of this, we have (immediately) instituted the following requirement of labelers wishing this acknowledgment.

Diskette users requiring acknowledgment of our receipt of their diskette must include a stamped, self-addressed postcard with their submission. This postcard will be date stamped and returned **BUT** will only acknowledge the fact that the diskette has been received. Data errors causing records to reject will be included on an edit listing that will go to the **technical contact** after the diskette is uploaded and processed. If the diskette is unreadable, has the wrong data set name, is in the wrong format, is blank or, in any other way cannot be processed by us, a phone call to the **technical contact** will be made. The problem(s) with the diskette will be discussed and the **technical contact** will be reminded of the timeframe to get the (corrected) diskette back to us in order to have their pricing data included in that quarter's file to the states. Diskettes will **NOT** be returned under ANY circumstances.

Paper submitters requesting this acknowledgment must also include a stamped, self-addressed postcard. If your paper submittal is faxed to CMS, your acknowledgment can be performed by your own fax machine. We are not able to confirm fax submittals by phone.

Sterling submitters already receive an acknowledgment from Sterling and are not included in this process.

## AMENDMENTS TO BEST PRICE UNDER THE MEDICARE PRESCRIPTION DRUG, IMPROVEMENT, AND MODERNIZATION ACT OF 2003 ENACTED DECEMBER 8, 2003

#### **Discount Card Program**

The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MPDIMA) establishes a Medicare Prescription Drug Discount Card and Transitional Assistance Program at section 1860D-31 of the Social Security Act (the Act). The discount card program must begin no later than June 8, 2004. Under the discount card program, drug card sponsors will negotiate discounted drug prices with drug manufacturers on behalf of Medicare beneficiaries using the card. Section 103(e)(1) of MPDIMA amends section 1927(c)(1)(C)(i) of the Act by adding an exemption to best price in a new subclause (V). Under subclause (V), prices negotiated with drug manufacturers for covered discount card drugs under an endorsed discount card program under section 1860D-31 of the Act are exempt from best price. Negotiated prices take into account negotiated price concessions, such as discounts, direct or indirect subsidies, and direct or indirect remunerations, for covered part D drugs. Due to the temporary nature of the discount card program, which will be replaced by the new Medicare part D drug benefit in January 2006, this best price exemption will apply for a limited time.

#### Medicare Part D Drug Benefit

The MPDIMA also establishes a voluntary prescription drug benefit for Medicare beneficiaries as of January 1, 2006. Section 103(e)(1) of MPDIMA also amends section 1927(c)(1)(C)(i) of the Act by adding an exemption to best price in a new subclause (VI). Under subclause (VI), any prices charged which are negotiated by a prescription drug plan under part D of title XVIII, by a Medicare Advantage plan that provides qualified prescription drug coverage, or by a qualified retiree prescription drug plan (as defined in section 1860D-22(a)(2)) with respect to such drugs on behalf of individuals entitled to benefits under part A or enrolled under part B of title XVIII are exempt from best price. This exemption shall apply to prices charged for drugs dispensed on or after January 1, 2006.

### <u>DISPUTE RESOLUTION PROGRAM (DRP) NATIONAL MEETING – APRIL 19 – 23, 2004, Registration Due by April 2, 2004</u>

We are pleased to announce that the next National DRP meeting will be held April 19-23, 2004 in Baltimore, Maryland. While this meeting is open to all states and manufacturers, we strongly encourage those with significant amounts in dispute to attend. As in the past, prior planning is absolutely imperative to the success of these meetings so we are requesting that you register PROMPTLY by completing the registration form on our web page at <a href="http://www.cms.hhs.gov/medicaid/drugs/drpmtgs.asp">http://www.cms.hhs.gov/medicaid/drugs/drpmtgs.asp</a> and submitting it electronically. Whenever possible, priority scheduling will be afforded those who respond first. We will ensure that we provide adequate DRP staff to conduct the meetings based on your timely responses.

You should begin planning now in order to obtain accommodations in Baltimore. We are requesting that, if possible, states plan on arriving in Baltimore in time to attend a "State-only" meeting with the DRP Team on Monday morning April 19<sup>th</sup>. Meeting details and hotel accommodations may be found on our web page at: http://www.cms.hhs.qov/medicaid/druqs/drp/default.asp.

Feel free to contact any of the RO DRP Team members for any state specific DRP issues. Any non-state specific DRP questions or issues concerning the April meeting may be emailed to <a href="mailto:DRP@cms.hhs.gov">DRP@cms.hhs.gov</a>.

#### RECORDKEEPING REGULATIONS ISSUED JANUARY 6, 2004

Interim Final Rule with Comment Period: Effective January 1, 2004-December 31, 2004.

Effective January 1, 2004 through December 31, 2004, CMS has established a 10-year recordkeeping requirement for drug manufacturers that participate in the drug rebate program through an interim final rule with comment period (CMS-2175-IFC). The provisions of the interim final rule replace the 3-year recordkeeping requirement that CMS issued in a final rule with comment period (CMS-2175-FC) on August 29, 2003. Now, manufacturers must retain data for ten years from the date the data is first reported to CMS. The data must be retained beyond the 10-year period if the records are the subject of an unresolved audit or government investigation related to the pricing data.

Public comments on the temporary 10-year recordkeeping requirement will be accepted until March 8, 2004. Instructions on how to submit public comments can be found in the **Federal Register** document (69 FR 508-514).

#### Notice of Proposed Rulemaking

CMS also proposed to make permanent the 10-year recordkeeping requirement for drug manufacturers that participate in the drug rebate program through a notice of proposed rulemaking (CMS-2188-P). The provisions of the proposed rule would permanently replace the 3-year recordkeeping requirement that CMS issued in a final rule with comment period (CMS-2175-FC) on August 29, 2003.

Public comments on the proposed 10-year recordkeeping requirement will be accepted until March 8, 2004. Instructions on how to submit public comments can be found in the **Federal Register** document (69 FR 565-568). We will respond to comments on the proposed rule in a subsequent document that we publish in the **Federal Register**.

#### **EMAIL ADDRESS**

In an effort to improve communication and increase the efficiency of our responses, the drug rebate staff will expand its use of email to all manufacturers. Currently, we respond by email only to those manufacturers who email us. We would like to be able to initiate email to any particular manufacturer's TECHNICAL CONTACT when the need arises. Please take a moment to submit your Technical Contact's email address and corresponding labeler code(s) to DRUGREBATEAGREEMENT@cms.hhs.gov. Do not use this email address for any other purpose. We appreciate your cooperation in this effort.

Attached for your information is a list of the email addresses for the operational drug rebate staff which will be included in the next update to the Operational Training Guide.

#### **CONTACT INFORMATION - REMINDER**

Please remember to use the forms in section "M" of the operations guide when a contact name, address, phone number or fax number changes. Manufacturer releases are mailed to the **TECHNICAL** contact listed for your company. Also, your contact information is included on the CMS quarterly tape to states who use that information to submit invoices to your **INVOICE** contact.

#### **T-BILL RATES WEBSITE**

The current and historic T-bill rates can be found at <a href="www.publicdebt.treas.gov">www.publicdebt.treas.gov</a>. Under Treasury Bills, Notes, and Bonds, click on Current and Historical Auction . . . Information. Please remember to select the 13-week rates when prompted.

#### **OTHER ATTACHMENT**

A copy of the current listing of the 90-day Treasury bill auction rates beginning with the period November 18, 2002, is attached.

Please remember to direct your drug rebate questions to a staff member listed in section "O" of the Medicaid Drug Rebate Operational Training Guide.

/s/ Edward C. Gendron Director Finance, Systems and Budget Group

2 Attachments

cc:

All Regional Administrators All Associate Regional Administrators, Division of Medicaid

#### DRUG REBATE OPERATIONAL STAFF

#### **EMAIL ADDRESSES**

Tamara Bruce <u>Tbruce@cms.hhs.gov</u>

Chris Holmes Cholmes@cms.hhs.gov

Karen Leshko Kleshko@cms.hhs.gov

Vince Powell Vpowell@cms.hhs.gov

Sue Williams Swilliams 1@cms.hhs.gov

NOTE:

To expedite our response, please email any inquiry to the staff person responsible for your area of concern. A list of our staff's primary functions is located in section O of the Operational Training Guide.

Please remember that the MDRtech@cms.hhs.gov email box MUST be used for the following:

- - Requesting an additional rebate tape
- - Technical questions regarding rebate tapes
- - Utilization Tape submission errors/questions
- Requesting a diskette program (new or replacement)
- - MDR diskette program assistance/questions
- - Errors encountered with the diskette program

### WEEKLY U.S. T-BILL DISCOUNT RATE

weekly 90-day treasury bill auction rates

Date of	Discount
Auction	Rate
11-18-02	1.227
11-25-02	1.228
12-02-02	1.231
12-09-02	1.215
12-16-02	1.219
12-23-02	1.207
12-30-02	1.207
01-06-03	1.207
01-13-03	1.199
01-21-03	1.179
01-27-03	1.159
02-03-03	1.175
02-10-03	1.171
02-18-03	1.179
02-24-03	1.195
03-03-03	1.198
03-10-03	1.077
03-17-03	1.137
03-24-03	1.174
03-31-03	1.121
04-07-03	1.158
04-14-03	1.186
04-21-03	1.182
04-28-03	1.141
05-05-03	1.117
05-12-03	1.089
05-20-03	1.040
05-28-03	1.121
06-02-03	1.133
06-09-03	1.024

Date of	Discount
Auction	Rate
06-16-03	0.854
06-23-03	0.830
06-30-03	0.903
07-07-03	0.907
07-14-03	0.895
07-21-03	0.911
07-28-03	0.964
08-04-03	0.964
08-11-03	0.960
08-18-03	0.964
08-25-03	0.997
09-02-03	0.988
09-08-03	0.951
09-15-03	0.947
09-22-03	0.953
09-29-03	0.953
10-06-03	0.939
10-14-03	0.923
10-20-03	0.939
10-27-03	0.960
11-03-03	0.960
11-10-03	0.951
11-17-03	0.951
11-24-03	0.946
12-01-03	0.943
12-08-03	0.915
12-15-03	0.903
12-22-03	0.884
12-29-03	0.901
01-05-04	0.939

Date of	Discount
Auction	Rate
01-12-04	0.887
01-20-04	0.891
01-26-04	0.907
02-02-04	0.939
02-09-04	0.939